

SUSTAINABLE DEVELOPMENT GOALS BOOK

SDGs BOOK

COOP SAPPORO



Special Feature

Promoting Eco-Friendly Practices in Hokkaido

Our Choices Affect the Future of Our Planet

Operation Ocean Clean-Up!
Introducing Food Waste Processing Machines at Our Stores
Reaching for Zero Emissions

Discussion

Kiyohiro Houkin & Hideaki Omi

President of Hokkaido University CEO and President of Coop Sapporo

How Can a University and a Cooperative Support Hokkaido?

Activities Report

People to People People and Food People and the Future

High School Scholarship for Single Parent Families
Taberu-Taisetsu (Importance of Eating) Festival
Opening of the Soen Location, Our 108th Store
Mobile Grocery Kakeru
HATAKE Restaurant / Restaurant on the Vineyard
Naruhodo Private Brand Products
Todok Station for Parents and Children
Ehon-ga-Todok: Free Picture Books
and more

- Environmental Activities Report
- About Coop Sapporo
- Comparison of SDGs

2023



This logo was created to commemorate our 50th anniversary with the watchword "Tsu-na-gu" (Connection).

Our banner represents innovation with reliability, born out of the resolute wishes and united passion of our members and colleagues. We will continue to expand the core concepts of Coop Green, embodying safety, reliability, and a fresh, youthful vitality throughout Hokkaido.

Message from Coop Sapporo (Our New Principles)

Coop Sapporo's Key Word

"Tsu-na-gu" (Connection).

Coop Sapporo's Philosophy

Promoting life in Hokkaido as a source of pride and joy.

Coop Sapporo's Mission

Innovation with Reliability.

Our Businesses

- Stores Cherishing food, the foundation of life.
- Todok Delivery Services Delivering and receiving smiles.
- Kakeru Mobile Grocery Carrying the joy and convenience of shopping anywhere.
- Meal Services The responsibility of watching over growth and health.
- Energy Promoting self-sufficient, sustainable, renewable energy in Hokkaido.
- Water Treatment and Bottling Properly managing Hokkaido's treasured resources.
- Mutual Aid Making the spirit of cooperation a unified whole.
- Feriae Funeral Services Seeing off a member of the family.
- Travel Enriching the journey of life even more.
- Cultural School Making the joy of learning a pleasure of life.

Coop Sapporo Values

Sharing Supporting Considering Helping
 Learning Interacting Praising

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Learn Together. Think Together.

Coop Sapporo has always aspired to be a problem-solving entity, tackling social issues via its keyword “Tsu-na-gu” (Connection).

We have started mobile grocery businesses to tackle food deserts, and have provided meal delivery services for the elderly who cannot cook.

In addition, our strengthened logistics network, and now Todok Delivery services, offers over 20,000 varieties of products.

We continue to strive in providing an environment in which no matter where people live, they are still able to have access to quality food to maintain a healthy and happy lifestyle.

As these measures have evolved, we feel that we have reached a turning point in the next chapter. For instance:

- Are there ways to reach out to young people in poverty?
- Are there ways to help the elderly who have no one to depend on?
- As a retailer, what can be done to boost the economy of Hokkaido?
- What can we do to take on issues at the global level?

What are the capabilities of Coop Sapporo?

What are the things that Coop Sapporo cannot fulfill on its own?

With the help of this booklet, we hope to learn and think together.

Let us connect going forward.



Special Feature 1
Promoting
Eco-Friendly
Practices
in Hokkaido

Our Choices Affect the Future of Our Planet

If plastic bottles are not properly collected and processed, they end up somewhere around the globe. By 2050, plastic waste polluting the oceans will outweigh fish. Coop Sapporo promotes a lifestyle in which energy use and waste are minimized, are family budget friendly, and can benefit the communities in a natural way. In addition, we continue to search for ways for our business to do better.





Operation Ocean Clean-Up!

June 15 and 18, 2022

Case Study 01

To grapple with the world's marine problems, we must first look at our own.



Pollution of the oceans jeopardizes the marine ecosystem.

Every year, eight million tons of plastic waste flows out from the towns, through the rivers, and into the ocean. Ocean pollution is a problem around the world. Plastics ingested by sea animals negatively impact ocean ecosystems. Coop Sapporo, along with its suppliers, started the SDGs Platform to learn about the Goals and to promote effective business practices. One of these practices was the BYO Water Bottle initiative (more below), and from 2021 we held beach-cleaning events called Operation Ocean Clean-Up! For the 2022 event, held over two days in June, we were joined by Coop Sapporo staff, members, our partner companies, schools, and city and towns.



BYO Water Bottle initiative



In 2020, we started a movement to encourage our members to carry reusable water bottles. To promote this, we launched the BYO Water Bottle initiative. The initiatives include Operation Ocean Clean-Up!, BYO Water Bottle, and Recycling Plastic Bottles.

● Let's Recycle Plastic Bottles



Since 2020, we have been installing bottle collection machines one by one at our stores. Every bottle collected equals 0.3 yen and the amount is donated to selected beneficiaries. Clean bottles are sorted and sent to factories to be recycled into new bottles.



● BYO Water Bottles



This is an initiative to minimize the use of single use plastic bottles by bringing your own bottles. Coop Sapporo sells its own original water bottles, donating 10 yen for every bottle sold to support ocean clean-up activities. Our Member Committee distributes stickers to spread awareness of this activity.



Environmental Activities that Anyone can Casually Join



Even children can learn about the environment.

"Please feel free to join our Ocean Clean-Up event." Noting that it is crucial that people actually be able to easily participate, we made available our Todok work gloves, complete with an original design by Rikkakuma. Trash bags were prepared in advance at every venue. When this activity was held for the first time in 2021, a total of 2841 people gathered and many said it was a good experience. We called on further, chartering buses for groups with more than 30 people. We ended up transporting 158. Participant numbers greatly increased to more than 5000. On the day of the event, many parents and children showed up too. The children were able to witness first-hand the issues of the ocean environment organically while cleaning up trash.

Participants' Feedback

I sent out a company-wide message and recruited 156 colleagues.

I have participated in the Ocean Clean-Up since its first event in 2021. Initially I joined with only a few co-workers, but the sight of the overwhelming amount of trash made me seriously commit to the venture. I returned to my workplace to report on this event, and called for action across the entire company through our PR channel. We are based in Hokkaido, and have an inherent culture of wanting to do good for Hokkaido. The reaction was positive and for 2022, 156 colleagues joined in. We will continue to support the movement as citizens of Hokkaido.

Yuta Okumura
Hokkaido
Coca-Cola Bottling



All the 9th graders joined. It was an opportunity to better understand the problems our oceans face.

Our students have learned about SDGs mainly in classrooms in grades 7 and 8, so I searched online for something that our students can actually take part in for grade 9. The Ocean Clean-Up event was taking place in our neighborhood and I thought it was a great opportunity to deepen their understanding. Prior to the event, we discussed what kinds of trash we expect to see most. 145 students and 7 teachers joined. The kids were in full spirits and surprised by how the amount and variety of trash surpassed their expectations. They continued to study these issues after the event. It was a fruitful and informative experience.

Kayoko Kido
Tarukawa Junior High School Teacher

We are conscious about conserving electricity and water every day. In my class, we have a rule to serve our school lunch in a way to minimize food waste. At the Ocean Clean-Up event, we saw trash washed up close to the shore. We found cans and bottles buried in the nooks and crannies. I am saddened that there are people who litter. We even found syringes and fishing tackles. Attending the event, there was a sense of unity where so many people in the neighborhood wanted to make the world a better place.

Yu Kikuchi
Grade 9 student of Tarukawa Junior High School

I was thrilled to join the Ocean Clean-Up as I really love the ocean. That day, I was shocked to see so much trash and plastic from camping activities. Some were even buried in the sand. Seeing them made me realize the seriousness of the current ocean problems. For the sake of marine life, I think we need to do more of these kinds of clean-ups. Ocean Clean-Up is an event where you can see that even a small act can help protect the ocean and contribute to a better world for all.

Yu Yoneyama
Grade 9 student of Tarukawa Junior High School



Operation Ocean Clean-Up! Held at 51 Beaches Around the Prefecture

	Wednesday June 15	Location	Attendance	Trash bags	Saturday June 18	Location	Attendance	Trash bags
Sapporo Area		Muen-hama Beach	55	50		Minedomari Beach	73	110
		Morai Beach	200	300		Kotan Beach	106	223
		Moire Beach	65	50		Shinko Higashi 4-chome Beach	2070	2034
		Ranshima Beach	178	141		Atsuta Beach	248	62
		Higashi Otaru Beach	75	50		Horikappu Beach Resort	55	50
		Dream Beach	510	200		Iwanai Port (right side)	52	50
		Aso Beach	1148	150		Shukutsu Beach	56	40
Obihiro Area		Bansei Hotspring Campground	137	43				
		Oyakoiwa Fureai Beach	64	6				
Hakodate Area		Hokuto Fishing Port (west side)	66	49		Ebisu-hama Beach	37	37
		Shiriuchi High School rear coast	10	12		Yakumo Fishing Port (south side)	33	41
		Omori Hama (Takuboku Sho Park)	80	88		Nanae-hama Beach	110	84
		Nezaki Beach	81	112				
Tomakomai Area		Shikatti Hama	221	100		Yufutsu Beach	391	1160
		Lake Shikotsu (Morappu Camp)	142	48		Yufutsu Marina (beachside)	106	20
Muroran Area		Itanki Beach	137	77		Usu Beach	57	20
		Koibito Beach	90	53		Itanki-Hama	137	35
Kitami Area		Masuura Beach	47	40		Kaigan-cho	96	61
		Tokoro Jonah Beach	92	90		Sanri-hama Beach	94	84
		Lake Saroma Camping Site	45	50				
Asahikawa Area		Golden Beach (south side)	82	80		Golden Beach (north side)	170	135
		Hamanaka Seaside Park	36	28		Usuya Beach	62	98
		Mashigeshokan Seaside Camp	47	51		Koetoi Beach	33	29
		White Beach	32	56		Haboro Sanset Beach	140	100
Kushiro Area		Otanoshike Beach (east side)	56	70		Riverbed of Chubetsu River	107	10
		Otanoshike Beach (west side)	30	40		Koitoi Beach	200	45
		Ochiishi Sanri-hama	41	40		Kumbetsu Beach	40	29
						Pashikuru Beach	132	75
Total			3767	2074			4605	4632

Attendance **8372** Full trash bags collected **6706**



June 18 / Shinko Higashi 4-chome Beach



Processing food scraps requires a lot of fuel, while collection costs add a heavy burden to local government finances. >>>

In-store Conservation Efforts Debut Food Scraps Machine

Challenging the misconception that food scraps can only be discarded.

What do you mean? Just throw the food scraps in and they will disappear?

Food scraps are a by-product of preparing and packaging food. It is said that 80-90% of that consists of water. Burning it as-is practically equates to burning water, consumes a lot of energy, and emits greenhouse gases. The amount of food scraps Coop Sapporo discharges annually is approximately 3,500 tons, or equivalent to 100kg per store each day. Processing costs are approximately JPY 100 billion annually. Over the years, the amount has been increasing due to consumer demand for delicatessens and pre-prepared foods. The costs for increased garbage collection also financially burdens local governments

because of population drain, alongside soaring labor and distribution costs.

Under these circumstances, in June 2022, Coop Sapporo brought food scrap bio-processing machines into stores to lower the cost and burden on governments, reduce our environmental impact, and aim for zero emissions.

We brought in POITO, a disintegration-type disposal machine that breaks down, refines, and discharges food scrap as water. Its most distinctive feature is that it leaves almost zero waste matter. In other words, the machine does not compost the scraps, but



effectively disintegrates them. It is easily operated by simply placing food scraps into the machine. After 5 to 24 hours of processing, the remaining water solution can be disposed of without any additional treatment.

Because of the machine, the back yard area is clean too.

Before we had this machine, we had to collect food scraps from each department in plastic bags, and they would be brought to the disposal area (the back yard) every day. Now, after weighing the amount of scraps generated from the various food departments, the staff puts them into the machine themselves. Some items, such as eggshells and corn leaves, are not compatible, so at first, some staff felt uncomfortable when they had to separate those. In the end though, it was just a small amount of work to process a large amount of scraps, so it was not very stressful. What was once a daily collection routine is now lowered to three times a week, and the back yard is kept clean.



Ryosuke Kobayashi
Store Director,
Nishi-Miyanosawa location



POITO food scraps processor, installed at the Nishi-Miyanosawa store. 100 kg of scraps are processed every day. Vegetables, seafoods, noodles, rice, and almost any other edible item can be broken down in a short amount of time.

Bringing in these machines to our stores and factories lowered the costs of processing waste by 90%.

The machines are scheduled to be deployed in 84 stores (excluding small-type stores) by June 2023. This will lower costs of processing food waste by 90% (around 30% of all garbage) and also reduce CO₂ emissions from transport and burning, lowering the impact on the environment. Every worker utilizing the machine is naturally able to expand their awareness of garbage separation and environmental impact.

POITO will be deployed as standard for all future stores. At present, the water solution discharged from the machine is released directly as sewage, but since it contains organic matter, we will also research its feasibility for other uses.

Our Eco Center has collected most of the papers and plastic trays from our stores for recycling. Thanks to POITO improving our ability to process food scraps, our road to zero emissions has notched up another level. Plastic remains to be the leading problem. We will continue to move forward in FY 2023, with plans to test in-house processing of plastic waste.

Economic benefits

- Lower cost of garbage collection
- Lower cost of garbage facility maintenance

Environmental benefits

- Fewer garbage truck operations
- Lower CO₂ emissions
- Lower air pollution
- Lower soil pollution

Other benefits

- Lower burden on governments on garbage collection
- Increased awareness among workers on the environment

The food scraps literally disappear in 5 to 24 hours.

Processing Food Scraps in 3 Steps

1. Prepare the scraps.

Vegetable scraps, fish heads, and bones are also accepted. Fibrous material like corn leaves and seashells must be removed.



2. Place scraps into machine.

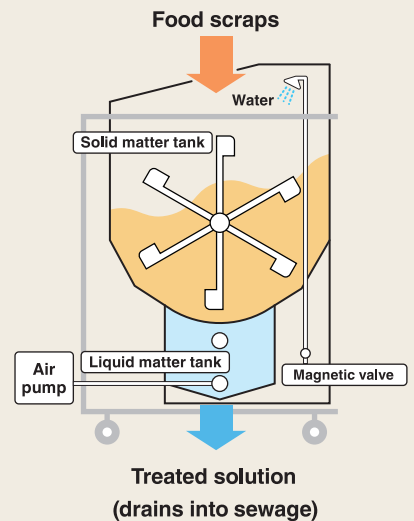
Place the food scraps into the machine. Inside, biological agents plus polypropylene and ceramic balls are mixed in with the scraps.



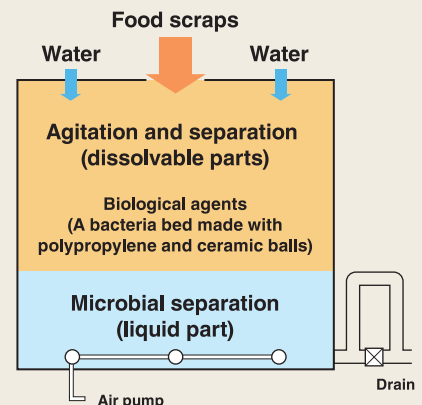
3. Decomposition and micronization.

Fragmented and micronized scraps in the solid matter processing tank flow into the liquid matter processing tank, where the scraps are decomposed and micronized again. After 5 to 24 hours, the scraps become a water solution and carbon dioxide gas. The water solution is then released into the sewage, leaving nearly zero residue.

Schematic



Flowchart



Installed in **84 stores**

Annual food scraps processed in-store **3000 tons**





Endeavors to Achieve a Carbon-free Society at Our Stores

Lowering greenhouse gases from electricity use at our stores. >>>

Shifting to 100% Renewable Energy

It is our responsibility for the future to shift electricity use in our businesses to renewable energy. In 2018, Coop Sapporo joined RE100 and set a goal to have electricity use in our operations to 100% renewables by 2040. In that respect, since December 2021 we have been converting our stores one by one to utilize 100% renewable sources. As of 2022, 79% of all of our electricity has been from renewables (total energy consumption: 129.9mwh). This equals to 48,318 tons of CO₂ emissions per year, or the equivalent consumption by 11,342 typical households.



Stores using renewable energy **100** Reduction of annual CO₂ emissions **48,318 tons**

Lowering greenhouse gases caused by burning plastics. >>>

Turning Broken Fish Containers into Shopping Baskets



In July 2022, The Hokkaido Federation of Fisheries Cooperative Association and Coop Sapporo co-developed a new type of shopping basket. The primary raw material is plastic fish boxes used by fishers on boats and fish markets. 10,000 broken boxes are dumped annually, so we began converting some of that number into shopping baskets to reduce plastic waste. To start, we have since made 3,000 of these baskets available in our stores as JPY 440 for our members' BYO basket initiative. We will continue cooperating with the Fisheries Coop to repurpose these plastics to promote sustainable development in Hokkaido.



Baskets sold **3000**



Coop Sapporo's Achievements on the Environment and Communities Since 2008

Here is a brief introduction of our environmental and social contributions since the 2008 Toyako Summit.

2008	Introduced a charge for shopping bags; established the Future Forest Fund and Eco Center.
2009	Started the Polar Bear Support Project; Todok biodiesel trucks introduced; and the Coop Sapporo Social Welfare Fund approved as a public interest incorporated foundation.
2010	Started our own carbon footprint labeling; established the Coop Child Care Fund; started Ehon-ga-todok free children books; largest parade of alternative fuel powered vehicles was approved by Guinness; ECOOP Miyanosawa location, a large-scale goods store built of wood, opened its doors; started the Coop Meal Delivery Service; and introduced backpack covers for new students of elementary schools.
2011	Formed elderly safety confirmation agreement with the Sapporo city government; started elderly monitoring; operated a fundraiser for the Great East Japan Earthquake and relief assistance for Coop Miyagi and Coop Iwate; started Kurashi no Hiroba; formed the Sapporo City Development Agreement with the Sapporo government; joined the Sapporo Childcare Support Declaration.
2012	Formed business collaboration agreements with the Hokkaido branch of Federation of Workers and Consumers Insurance Cooperative and the Hokurou Welfare Society to create a comprehensive community-wide support system; donated funds from members to buy kerosene for victims of the Great Earthquake living in temporary housing; opened an in-house nursery school Aurinko; invited children in Fukushima to the Visit Hokkaido Summer Holiday Tour; launched Coop Sapporo's private brand "Naruhodo products"; and started the Ehon Wakuwaku caravan.
2013	Opened Taisetsu Water Resources Conservation Center; Bio-gas plant in Nanae began operation; formed comprehensive partnership agreement with the Hokkaido government; started meal deliveries for postpartum women; mega-solars in Obihiro began operation; installed AEDs at all the Coop Sapporo stores; formed agreements with the Ebetsu government to supply relief items during disaster; started Coop Sapporo Watch-over Todok service; began selling Coop's own reusable bags.
2014	Formed elderly monitoring agreements with 112 municipalities; the purchase of renewable energies began; cooperated with Hokusho University and an NPO for the long-term care prevention program; the collection of used clothing began.
2015	Established Todok Power; equipped AEDs in delivery trucks; Todok Safety Supporters to visit those aged 70 and older; first Coop Forest Education Festival debuts; and introduced biomass shopping bags.
2016	Operated the Kumamoto earthquake support and Hokkaido typhoon damage relief programs; introduced vans exclusively used for meal deliveries; started hospital food service; established the Todok Food Bank.
2017	Started the Coop College Scholarship; started a free delivery service from stores for parents with children up to 3 years old; mobile groceries to cover the Sapporo area; opened nursery school Shirakaba Aurinko; opened Todok Eco Station; conducted the 10th Agricultural Awards; completed construction of a biogas plant in cooperation with JA Tokachi Shimizu-cho.
2018	Launched the First Child Box; relief fund donation for the western Japan heavy rain disaster; relief drive for the Hokkaido Eastern Iburi Earthquake; joined RE100 and made a declaration to achieve 100% renewable energy in our operations.
2019	Won the Northern Districts' Energy Conservation and New Energy Awards; Todok Eco Station Future Forest Library begins; opened an environmental education facility; established the Hokkaido SDGs Promotion Platform; started distributing Coop Child Boxes for expecting parents with a second child or beyond; Typhoon Faxai disaster fundraiser held; and installed plastic bottle collection machines.
2020	Debuted improved bottle collection machines; Enecoop wins the Chairperson's Prize by the New Energy Foundation; started Todok Power Support; held a fundraiser for the 2020 Kyushu floods; Mobile grocery forms agreement with JA Makubetsu-cho; and introduced a charge for plastic bags.
2021	Todok Power was approved of the subsidy for installing clean energy vehicles under the condition of adopting the 100% renewable energy menu; started the BYO Water Bottle initiative; started a school lunch service; started to test the electric vehicle fleet for Todok delivery service; and introduced renewable energy to all of our stores.
2022	Started to repurpose fish boxes; introduced food scrap processing machines; and began a fundraiser for Ukraine.



Special Feature 2
DISCUSSION

How Can a University and a Cooperative Support Hokkaido?

Hokkaido University placed 10th in the international 2022 Impact Ranking, a set of global performance assessments of universities according to the United Nations Sustainable Development Goals. At the same time, Coop Sapporo has made strides on the same SDGs through its business initiatives. With past and present issues ever expanding, what can each entity do to support Hokkaido? The two influential leaders discuss on how to bring about and improve sustainable communities.



Hideaki Omi

CEO and President of Coop Sapporo



Kiyohiro Houkin

President of Hokkaido University

Before the word SDGs was even conceived.

Omi: Hello Professor Houkin. Pleased to have you with us today. Hokkaido University placed 10th in the 2022 Impact Ranking globally and placed 1st nationally. I heard that this is the first time ever for a Japanese university to achieve this. Hokudai is now the leader in SDGs among Japanese universities. As the top of its class, why does a university get involved in SDGs?

Houkin: Sustainable Development are global common goals and many entities incorporate these Goals as their targets. Since 2022, we have sent a clear message that we strive for achieving the SDGs as a university without equal. Our midterm goals are, so to speak, a promise to our country. We cannot use the term just because it is a buzzword. With myself

of Hokkaido University, the Sapporo Agricultural College, was established via a land grant by the government in 1876. This is called a land-grant college and is commonly seen in the United States, whereas in Japan it is a very unique case. Having received public land as an asset and a mandate to construct the university, our pioneers cleared the land and built the facilities for education and research, while at the same time, they recognized the need to protect the environment occupied by the campus. They contemplated very deeply on how to coordinate education and research with the protection of the environment, which has continued up to this day.

Omi: It is interesting to know that Hokkaido University has operated for so long with consideration for the environment. We, the cooperatives, was established in Rochdale, a town in

at the helm, we launched The Hokkaido University Institute for the Advancement of Sustainability in order to achieve these goals in August 2021. Using the Institute as a platform, we support education, research, and promotion of social cooperation to help build a sustainable society. We make use of this beautiful campus, large experimental forests and other physical and intellectual assets of the University to bring forth a greener, smarter and more sustainable campus.

Looking back, we established a Campus Master Plan for the first time as a national university in 1996, and we founded the Sustainable Development Global Strategic Headquarters in 2005.

Greater Manchester in the UK in 1844. After the Industrial Revolution, the workers, who were forced into poverty and had hard times putting bread on the table, decided to contribute one pound each to start a business to procure food so that they could eat.

Cooperatives have an innate nature to autonomously solve difficulties in our daily lives caused by sociological changes, updating strategies in accordance with the times. In this context, Coop Sapporo's mission is also to work on the problems both in the communities

Later, in 2008, we adopted the Sapporo Sustainability Declaration at the G8 University Summit, in which Hokudai worked as the vice-speaker. In 2014, on the 150th Anniversary of the University, we formed the Future Strategy Committee to solve global issues.

The reason we have been vigorously advancing SDGs involves the process behind our foundation. The predecessor



It was meant to be sustainable from the beginning.

and on a global scale.

Houkin: In 2009, Swedish scientists published an idea called Planetary Boundaries, which formed the basis of SDGs. Yet far back in the 19th century, co-ops were born under the concept of community autonomy, and procuring necessary goods only for the amount they need is seen as critical. In the letter from Marx to Engels, the most serious drawback of capitalism is the exploitation of the earth, and I was amazed that the co-ops had the foresight and will to change it.



Professor Kiyohiro Houkin

Born in Sapporo, 1954. Graduated from Hokkaido University's School of Medicine, 1979. Served as a Visiting Researcher at UC Davis from 1986 to 1989. Later worked as a neurosurgeon at various hospitals. Became Director of Hokkaido University Hospital in 2013, its Vice President in 2017, and assumed the role of President of Hokkaido University in 2020.

Even if the population drops, we will keep our community viable.

Prevention measures have their limits.

Houkin: In order to achieve SDGs, what is important is how we make them visible. For instance, our university overhauled the SDGs course syllabus for new students; there are now cross references to visualize which classes refer to which Goal. Starting new things is important, yet it is important to review and sort what we have so far accomplished in the SDG framework and adapt our education and research around it.

Omi: Hokkaido is notorious for its multiple social issues. We can afford no further delay in tackling the issues of fewer children, aging, and population decline.

country in support of market growth? When a factory is up and running, job opportunities are created in the communities. Our new challenge is to come up with ways to coordinate local raw material logistics, processing, and employment.

Houkin: Despite a shrinking of local communities, you are upholding them with food. Even if the population is declining, you are creating the mechanisms in which people can keep living. From this conversation I have come to realize that this pursuit differentiates you from other common retailers.

Omi: In 2022, our membership numbers exceeded 1.96 million. The total number of households in Hokkaido is 2.79 (as of January 2021). Assuming 1 person per household joins us, that is over 70% of all households. Taking advantage of our presence, it is inevitable for us to address

How can we maintain our standard of living in rural areas? We have operated mobile groceries and launched a meal delivery service for elderly people who cannot cook. We also reinforced our logistics network to enable our Todok Delivery System to carry the same quantity of items as a large supermarket and a drugstore combined. We are dedicated to maintaining an environment where people in every corner of Hokkaido can keep on living.

However, countermeasures like these have their limits. From this point onward, we have to promote local industries. Hokkaido is, needless to say, the largest food supplier in Japan. However, many of its raw material yields are delivered to

issues in Hokkaido through our business activities.

Hokkaido is becoming a world premier wine district.

Omi: The wine industry is growing thanks to the main support of Hokkaido University. Coop Sapporo has also come along, hoping to help as well. Can you tell me why you focus on Hokkaido wine?

Houkin: There are two main reasons. First, climate change has enabled the



Honshu and processed there instead. We need to put stress on food processing in order to breathe life back into our industrial infrastructure. Hokkaido has many food processing facilities, big and small, but who would we sell the products to? In such a circumstance, I wonder if it is possible to introduce the Coop Group nationwide and offer products to the entire



cultivation of good quality grapes exclusively used for making wine. Looking back at history, during the era of the Hokkaido Development Commission, government-led wine brewing was attempted but ended up fruitless as cultivating grapevines in the cool climate was extremely difficult. Secondly, looking at the range of the wine industry, we can expect the economic growth of not only grapevine growers and wineries, but also tourism and many other industries.

A good example is Napa Valley in the United States. It was not famous in the past, but represented by Opus One, it is known today as one of the world's finest wine producing regions with an annual economic impact of 13-billion USD (1.8-trillion JPY). How did they successfully catch up to their high end predecessors in Europe? In the background was

clearly the University of California. The wine growers and UC Davis cooperated to do comprehensive research on viticulture, the science of winemaking, soil, and other things to bring about world famous wines in a shorter period of time than expected. We would like to model after them and be even more successful in Hokkaido. We want to make Hokkaido a world renowned winemaking region. To accomplish this, we created a dedicated course, The Laboratory for Nouvelle Vague of Hokkaido Wines, in April 2021 with the support from Coop Sapporo and other businesses, and in April 2022, we established the Hokkaido Wine Platform, an organization to support the wine industry via collaborations among several industries, academia, government, and finance. The platform includes everything from cultivation and winemaking to training, management, and marketing, all

in one convenient location.

Omi: Coop Sapporo has contracts with close to 40 out of all 57 wineries on the island and is the largest seller of Hokkaido wines. The number of wineries will keep increasing and is estimated to reach 70 in a few years. We are certainly going to be an option when a new winery is open and seeking a market.

Houkin: That's reassuring! It's not an easy task to catch up with Bordeaux and Napa Valley, but if you have a suitable climate, market, and academic support, I believe we can make it happen. Currently, a building for the former school of entomology and sericulture is renovated to accommodate the Center for Education and Research for Hokkaido Wine. It can be the symbol of SDGs and attract a wide range of researchers from agriculture,



environmental science, and education. Apart from research, analysis, and consultation from the producers, it includes a sample cellar and a cafe where you can taste Hokkaido wine. I hope we can become Hokkaido's kind of Napa Valley.

Omi: That sounds exciting! We can expect wine to be incorporated into tourism. It can be the strong magnet that attracts visitors from overseas. Lastly, could you talk about the future of Hokkaido University, and in particular,

regarding the wine industry?

Houkin: We will introduce HU Vision 2030 this spring. Using the catchphrase "Working with society for excellence," we aim to achieve world class levels of research and contribution to promote local industry and to solve local issues. Currently we have ongoing projects in Iwamizawa and Hakodate, and will

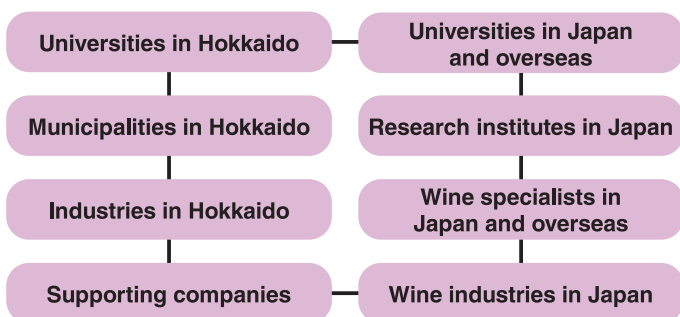
strengthen projects with municipalities and businesses in the prefecture. As a community-based university, this is an important turning point for us.

Omi: I cannot agree with you more. We would like to fortify our ability to work

together to solve local issues and play this Tsu-na-gu (connection) role. If there is an opportunity to collaborate with Hokkaido University, we should explore it! Thank you very much for your time today.

If we can replicate Napa Valley's success and more in Hokkaido...

Wine Platform of Hokkaido



Sustainable Development of Hokkaido for Winemaking

Participating Institutions

- Hokkaido University (the Center for Education and Research for Hokkaido Wine)
- The Government of Hokkaido
- Hokkaido Research Organization
- National Agriculture and Food Research Organization
- Hokkaido Wineries Association
- Hokkaido Agricultural Public Corporation
- The Hokkaido International Trade & Industry Promotion Association
- Hokkaido Small Business Support Center
- Credit Guarantee Corporation of Hokkaido
- Hokkaido Economic Federation
- North Pacific Bank
- Green & Blue Planning
- Winecluster Hokkaido

Coop Sapporo BUSINESS MAP

Coop Sapporo is involved in a number of inter-"connecting" projects to address different needs in a wide variety of fields. These pages provide a brief summary of our businesses.

Cooptrading (Import/export service)

Product imports from Coop Italia and other countries.

Meal Delivery Service

Weekly subscriptions: **8,000**
Meals served: **1.97 million**
per year
Fleet: **196** delivery vans



School Lunch

Municipalities: **3**
(Samani, Aibetsu, Shosanbetsu)
Total meals served: **117,281**
(September 2021 - March 2023)
Currently serving 500 meals a day.

High School Student Challenge Gourmet Competition

A cooking event using local ingredients.
Participation: **34 cities and towns**
Total: **84 schools**

Stores

108 locations
Annual sales: JPY **191.2 billion**

Memberships **1,968,441**
(Membership ratio: **70.4%**)
* Households in Hokkaido: **2.8 million**

Capital **JPY 87.3 billion**
Total sales **JPY 314 billion**
Stores **JPY 191.2 billion**
Deliveries **JPY 111.9 billion**
Mutual aid **JPY 2.2 billion**
Others **JPY 8.7 billion**
Ordinary income **JPY 4.4 billion**
Employees **15,526**
* **People with disabilities** **7.0% (701 people)**
* **International interns** **217**

As of March 20, 2023

Elderly Monitoring Agreements

Contracts with **174 municipalities**
out of 179 .
166 incident calls made in FY 2022

Cultural Center, satellite schools, Cultural Appreciation Society

Cultural Centers: **19 locations**
Kitchen Studios: **4** Satellite venues: **40**
Cultural Appreciation Society members: **740**
Annual sales: **JPY 400 million**
Active Participation: **7484 people**

Animadore (Farm to table classes)

Participation: **32 students from 5 public high schools** in Sapporo.
An accredited food education program that integrates farming, product development, and marketing.

Mobile Grocery Kakeru

Operating in **135 towns**

95 trucks dispatching
from **59 stores**



Todok Delivery Service

460,000 households
51 delivery centers
Fleet: **1,300 trucks**
Annual sales: JPY **111.9 billion**



Taberu Taisetsu Festival (The Importance of Eating)

A food education event.
Participation: **15,742**
Cumulative total: **298,175**

Agricultural Awards

Supporting the primary industry from the consumers' perspective. In FY 2022, we held a meeting where previous awardees could chat and talk about their reports.
Cumulative applications: **1,244**
Awardees: **204 groups**

HATAKE Restaurant (Restaurant on the Farm)

A one-day restaurant that connects producers, chefs, and members.
Fee: JPY 7500 / person
Times held: **238**
Total attendance: **8255**

Dementia Prevention

Caravan for understanding and preventing dementia.
Attendance: 9 municipalities,
345 people / year

Community-wide Health Program

Dementia prevention program for seniors.
Enrollment: **1,460**
Annual participation: **44,800**

Connecting People

Forming Connections

Member activities

Cultural

Funeral ser

Tra

Connecting People and Food

Food Production Capabilities

Stores Delivery services Factories
Food education Mobile groceries

Factories

Annual sales: JPY **20.6 billion**

- Coop Sapporo Fresh Food Processing Center (meat and seafood)
- Coop Foods (Ishikari, Ebetsu, **5 meal factories**, consignment cooking)
- Dream Factory (deli and meat processing)
- Sapporo-eki Tachiuri Shokai (boxed lunch sold at train stations)
- Hokkaido Hamanasu Foods (natto)
- Taisetsu Water Resources Conservation Center (bottled water)
- Sakura Foods (ice cream)

Cho-co-tto (free pamphlet on food)

600,000 copies distributed on the 21st of every month.



Hokkaido Logi Service (logistic service)

Fleet: **600 trucks**

Donations for Ukraine

FY 2021: JPY **2.2 million**
 FY 2022: JPY **163.5 million**
 Total: JPY **165.7 million**

Coop Funeral Service Feriae

27 funeral halls across Hokkaido
 FY 2022:
 Sales: JPY **328.6 million**
 Number of services held: **1865**

Todok Food Bank

Donation: JPY **74.6 million** per year
 Foster homes: **22**
 Children's self-reliance support facility: **1**
 Hokkaido Family Home Council (27 homes),
 Teshio, Eniwa, Sapporo Youth and Women's
 Activity Association.

Todok Food Caravan

Cooking classes at foster
 homes started in 2016.
 Held **56 times**, a total of
732 children attended.



Coop Travel

Annual sales: JPY **1 billion**
 Stores: **5 branches**
 Sapporo: 2, Tomakomai: 1
 Asahikawa: 1, Hakodate: 1

Coop Sapporo College Scholarship

Up to JPY **1 million** over four years, per
 student
 Total recipients: **1,338**
 Total rewarded: JPY **334.5 million**

Platform for SDGs

A multi-faceted council
 consisting of industry,
 academia, and government
 to raise awareness of
 environmental and poverty
 issues in Hokkaido.
 (Secretariat: Coop Sapporo)
 SDGs Study Conference: held **biannually**



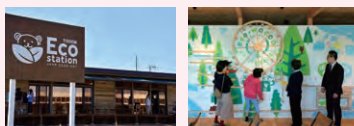
Ehon-ga-Todok (free children books)

Started in 2010
 A total of **533,405 books**
 donated to **118,817 families**
 • Ehon Wakuwaku Caravan
 A program for kindergartens
 and nursery schools.
 Started in 2012, for a total of **1097 visits**



Todok Eco Station (Base for environmental education)

Visitors: **1345**, of which 801 are children
 from 17 elementary and junior high
 schools.



Eco Center

Annual sales: JPY **572 million**
 Collection volume:
379.72 million tons / year
 Used clothing: **1,295 tons** / year
 Plastic bottles: **3.5 million** / year

Todok Station

A community space within delivery centers.
26 venues (5 located inside stores)
15,341 visitors per year



First Child Box

A free childcare support package.
 Started April 2018
 In FY 2022
7215 packages were delivered
 (of which **53%** were for the first child)



Coop Child Box

Started October 2019
6058 packages were
 delivered in FY 2022



Coop Future Forest Fund

Planted **4702 trees** / year
 Total of **119,054 trees**
 planted since 2008



Connecting People via Cooperatives

- centers
- Welfare activities
- vice Feriae
- vel

Connecting People and the Future

Development of Social Businesses

- Mutual aid
- Energy
- Supporting parents
- Recycling
- Environment

Operation Ocean Clean-Up!

Participation in 2022: **8372**
 Bags of trash collected: **6706**

Enecoop (energy)

Annual sales: JPY **12.2 billion**
 Branches: **14**
 Solar farms: **2** (Obihiro)

Todok Power

Annual sales: JPY **12.78 billion**

Partnerships

JA Minenobu
 Uocho (18 stores)
 COCOWA (Hokuryu)
 Moseushi town government

Mutual Aid

Members: **630,000**
 Annual sales:
 JPY **2.2 billion**



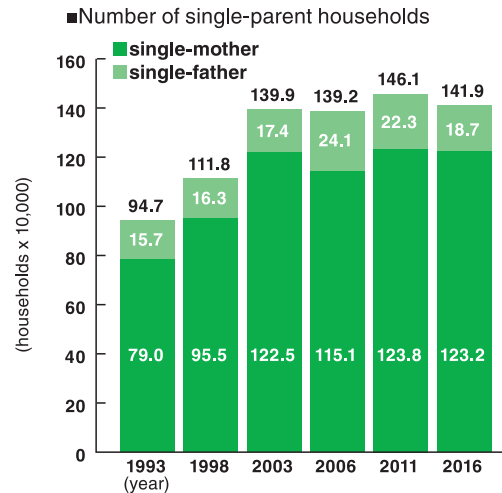
Collaboration with Universities

Kansai University
 Otaru University of Commerce
 Rakuno Gakuen University
 Asahikawa City University
 Asahikawa City University Junior College
 Muroran Institute of Technology
 Hokkaido Bunkyo University
 Hakodate Junior College
 Sapporo University
 Hokkaido University
 Hokkai-Gakuen University

Supporting education expenses for single parent families in financial need. >>>

High School Scholarship for Single Parent Families

Almost half of all single parent families in Japan live in poverty. If these families are unable to provide their children with an adequate education due to economic hardship, it tends to result in limited opportunities for further education or employment. This leads to a cycle of poverty. Coop Sapporo's Social Welfare Fund was established in 1989 and has been providing scholarships to high school students in single parent families for more than 30 years. The program provides 10,000 yen per month for three years until graduation towards students in single parent families facing financial difficulties who attend high school (including special needs) or technical schools. Traditionally, this scholarship has been offered to around 70 recipients every year. However, in FY 2022, with the undue difficulties caused by COVID-19, we sponsored a total of 230 scholarship recipients throughout Hokkaido.



(Remarks)

1. Figures are from the Ministry of Health, Labour and Welfare's "Nationwide Survey on Single Parent Households (formerly known as the "Nationwide Survey on Single Mother Households" before 2011).
 2. As of November 1 of each year.
 3. A single-mother (single-father) household is a household in which a fatherless (or motherless) child (a child under 20 years of age and unmarried) is being raised by his/her mother (or father). This includes households with a person other than the mother or father living with the child.
 4. 2011 figures exclude Iwate, Miyagi, and Fukushima Prefectures. 2016 figures exclude Kumamoto Prefecture.
- Data is from the website of the Gender Equality Bureau Cabinet Office.

Cumulative number of scholarship recipients over 33 years
(as of March 20, 2023)

1512



Soaring tuition fees can cause declining birthrates and population!? >>>

Student Loan Repayment Support Program for Our Colleagues

As soon as students graduate from college, they are expected to go out into the world with millions of yen in debt. This is the reality of student loans. We want to reduce the burden on new employees and offer them a comfortable work environment. Out of this desire, Coop Sapporo has introduced the Student Loan Repayment Support Program. Coop Sapporo will pay half of the monthly student loan repayment for new graduates up to the third year of employment. The maximum monthly repayment amount for the new graduate is set to 10,000 yen, and the amount above that is paid by Coop Sapporo. With this system, new graduates can work without being burdened with excessive repayments. A total of 109 employees have used the program over the four years from its launch in FY 2019 through FY 2022.



Soaring tuition fees can cause declining birthrates and population!? >>>

1 Million Yen in 4 years College Scholarship

Due to rising tuition and declining family incomes, one in two college students now take out student loans. However, more people are unable to pay back their loans after graduation as precarious employment and low-wage work increases. If this situation continues, it could worsen the declining birthrate and population. In 2017, Coop Sapporo established the College Scholarship program. College students working for Coop receive 250,000 yen in scholarships per year, up to 1 million yen in 4 years, which they do not have to repay. By FY 2022, a cumulative total of 1,338 people have received the scholarship, amounting to 334.50 million yen.





The elderly are anxious due to social isolation. >>>

Elderly Monitoring - Agreements with Towns and Cities

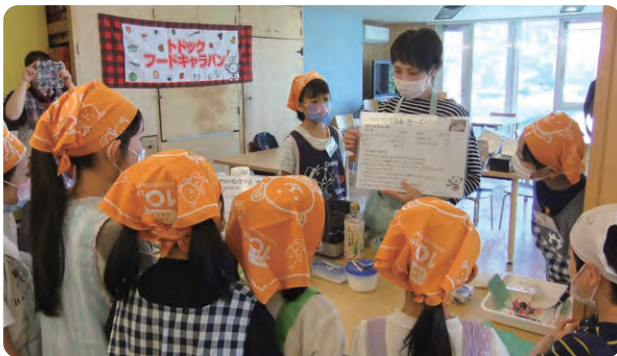
Todok Delivery Systems and Coop Meal Delivery Service play an important role in monitoring the elderly and other members by visiting their homes on a regular basis. Since 2010, we have formed Elderly Monitoring Agreements with various cities and towns so that we can promptly provide necessary assistance in the event of an emergency. We currently have comprehensive agreements with 174 municipalities in Hokkaido. In addition, 582 vehicles in the Todok Delivery Services are equipped with AEDs and can respond to emergencies when in operation. In FY 2022 we handled 166 emergencies (38 by Todok Delivery Systems and 128 by Coop Meal Delivery Service). Since 2010, the total number of cases we have handled has reached 1,477.



Supporting children in Ukraine. >>>

Over 100 Million Yen Collected For Ukraine Charity Fund

Due to Russia's military invasion of Ukraine, 7.2 million children are in need of humanitarian aid, as they have been displaced or deprived of educational opportunities (Japan Committee for UNICEF website). Coop Sapporo organized an emergency fundraising campaign at all its stores and Todok Delivery Services from March 11 to April 20, 2022, to support children in Ukraine. The total amount raised was 165,712,917 yen, a record-breaking amount for the fundraising efforts during this period. The fund will be used to assist children in Ukraine through the Hokkaido Association for UNICEF.



Supporting the independence of children through healthy eating habits. >>>

Learning the Joy of Cooking Todok Food Caravan

Children living in orphanages, who often face a variety of challenges, have limited opportunities to experience cooking. Nonetheless, once they graduate from high school, they must leave the facility and start off on their own. Therefore, we offered a food education program for children in orphanages with which we have connections through Todok Food Bank. Eri Noto, a Coop Sapporo staff member and cooking expert for children, teaches the basics of cooking and the joy of it. The program started in 2016, and by 2022, a total of 56 sessions were held with 732 participants.



A crisis is happening in places teaching biodiversity. >>>

Polar Bear Support Project

The zoos in Hokkaido have experienced a significant decline in visitor numbers due to repeated closures caused by the spread of COVID-19. The survival of these valuable places that nurture children at heart and giving them opportunities to learn about the environment is in jeopardy. Since 2009, even before the epidemic, Coop Sapporo has been conducting the Polar Bear Support Project to help zoos, which are the bases for learning about biodiversity. In 2022, we continued to support Sapporo Maruyama Zoo, Asahikawa Asahiyama Zoo, Obihiro Zoo, and Kushiro Zoo. Total donations in FY 2022 are 8 million yen (2 million yen each to 4 zoos).





Providing peace of mind for the final farewell. >>>

Expanding the Scope of Coop Family Funeral

The Coop Family Funeral plan, which provides Coop's sense of reassurance for funerals, has received positive feedback for its staff's quick responses and reasonable pricing. In addition to the two directly operated funeral halls in Sapporo, our plans are also available at all 27 halls in Sapporo, Eniwa, Asahikawa, Chitose, Tomakomai, Hakodate, and other cities in Hokkaido through our business partnership with With House (operated by Memoru Holdings). Further partnerships and the opening of new halls are underway, and the area covered is steadily expanding. Hall tours are also available as needed. 1,865 funeral services were conducted in FY 2022.



Helping the elderly who have no one to rely on. >>>

Komaruto Coop Assistance Service

Over the past few years, there has been a growing number of cases where our delivery staff of Todok Delivery Services and Kakeru Mobile Grocery have been asked to perform small tasks such as changing light bulbs when they make deliveries to the homes of elderly members. The reality is that many elderly people do not have anyone they can rely on in their daily lives, and even if they are in need, many are anxious about choosing a suitable service provider, saying that they are afraid they will be scammed. Therefore, in June 2021, we launched the Komaruto Coop Assistance Service on a trial basis exclusively available in the Ishiyama and Fujino areas of Sapporo's south district. Currently, we have expanded our support area to cover the entire city, and have handled various tasks such as weeding, tree trimming, room cleaning, and PC and smartphone assistance, amongst other services.



Promoting barrier-free employment opportunities. >>>

A Workplace where People can Work for Years - Inclusiveness for Disabled People

Coop Partners, the Type-A Enterprise for continuous employment that was established in 2020 with Coop Sapporo as its parent organization, aims to create an environment where people with disabilities can work in a standard work environment for a long time by training and developing them. As of March 20, 2023, the entire Coop Sapporo Group has employed 701 people with disabilities (an employment rate of 7.04%), and they work in almost all of its business locations. We are also promoting initiatives to address diversity in employment, such as accepting international technical interns, implementing fall-season employment to secure excellent human resources, and hiring engineers in the Western style of job-focused employment.



Slowing the decline of physical strength and cognitive function among the elderly. >>>

Community-wide Health Program for Elderly People

The community-wide Health Program for Elderly People, created Marugen, a fitness class conducted by the NPO Social Business Promotion Center, Coop Sapporo, and Hokusho University in cooperation with the local government, to help the elderly in Hokkaido stay healthy and energetic. All instructors are certified health and fitness trainers and are experts in their field. They take great care to prevent injuries and accidents to the elderly. Classes are held 48 times a year, with small classes of up to 25 students to ensure that the instructors are able to keep an eye on all participants. The program was launched in 2010 and currently serves 28 municipalities with a total of 44,800 participants per year.



Taberu Taisetsu Festival (The Importance of Eating)

Generating interest in food education, the environment, and lifestyle. >>>

The First On-site Event in Three Years Held in 8 Areas of Hokkaido via Reservations

Coop Sapporo's event, Taberu Taisetsu Festival, provides a great opportunity for people to learn about the importance of eating, the environment, and healthy lifestyles. This event began in 2007, but was canceled in 2020 to prevent the spread of COVID-19 and was held online in 2021. In 2022, the on-site event was held again for the first time in three years. In order to ensure the safety of all participants, we held this event on a reservation basis and took measures to prevent the spread COVID-19 in the venue.

Local producers, manufacturers, and government officials from all over Hokkaido contributed to the event. This is Coop Sapporo's largest food education event, where children can learn more about food education and the importance of local production for local consumption.

Hands-on Activities for Children to Enjoy Learning

At eight venues throughout Hokkaido, manufacturers that are well-known to local residents set up



a variety of booths for hands-on experience. Children learned about food, our environment, and daily life through quizzes, cooking, and other fun activities. Coop Sapporo's "Work Experience" includes working as a cashier at a store and making deliveries with Todok Delivery Services. When riding on a real truck, we also provide instructions on traffic safety. In addition, a kids' booth has been newly installed so that families with crawling or waddling babies and preschool children can enjoy the event even more.



■FY 2022 Total: 15,742 participants

Sapporo - Sapporo Sports Exchange Facility
"Tsudome" Community Dome
August 27 (Sat) 5,144 participants

Tomakomai - Hokuyo University
October 15 (Sat) 1,508 participants

Muroran - Nihon Kogakuin College of Hokkaido,
Noboribetsu Campus
September 24 (Sat) 1,134 participants

Asahikawa - Dohoku Arcs Taisetsu Arena
September 17 (Sat) 2,408 participants

Kitami - Sun Dome Kitami & Sun Life Kitami
September 17 (Sat) 1,088 participants

City of Kushiro - Kushiro City Tourism International Exchange Center
September 24 (Sat) 1,260 participants

Obihiro - Agri Arena
September 11 (Sun) 1,716 participants

Hakodate - Hakodate Research Center for Fisheries and Oceans
October 15 (Sat) 1,564 participants

Total number of festival participants
(2007 - 2022)

298,175





Soen Store / 1-1, Kita 10-jo Nishi 23-chome, Chuo-ku, Sapporo

Supporting a safe and stable lifestyle. ▶▶▶

The Opening of the 108th Store at the Soen Location

On October 13, 2022, Coop Sapporo opened its 108th branch, the Soen Store. In addition to the introduction of a food waste processing machine (see page 8), a purified carbonated water vending machine that allows refilling into reusable bottles was introduced for the first time in Hokkaido. We offer a wide variety of ready-to-eat products, including products prepared using fresh ingredients and in our delicatessen, as well as many new items. In this store, we introduced a new system of selling bananas by weight and eggs individually so that customers living alone can buy in small quantities. A frozen food corner, the largest compared to any of our other Coop Sapporo stores, is also available. We constantly strive to improve our stores to meet the needs of the times.



New memberships made at the Soen Store

(as of March 20, 2023)

2644



Preventing the deterioration of the work environment in the logistics industry. ▶▶▶

Hokkaido Logi Service Wins the Logistics Grand Prize

Coop Sapporo's associate companies, Hokkaido Logi Service and TSUNAGUTE received the Logistics Grand Prize at the 2022 Logistics Award, sponsored by the Japan Institute of Logistics Systems. Their initiative was to link companies that deliver to Coop Sapporo, including approximately 400 manufacturers of processed foods, beverages, and confectioneries, 8 wholesalers, and 20 transportation companies in Hokkaido. By utilizing the logistics information of each company in a shared cloud-based system, they were able to unify delivery slips, receive them electronically, and link and visualize the information to all parties involved in manufacturing, distribution, sales, and transportation. They were highly well-received for having achieved the above initiatives on such a large scale.



Supporting families with children and the elderly. ▶▶▶

Parents Discount Day

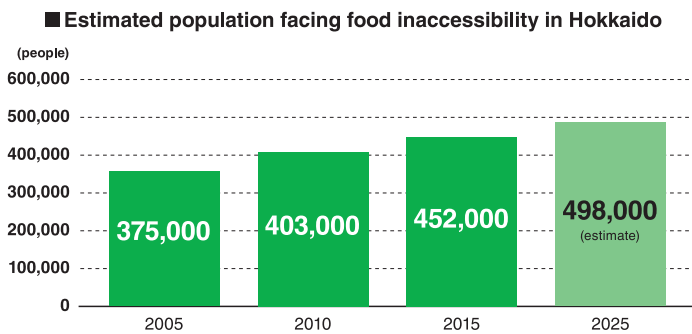
Our special discount services, where families with children and the elderly can enjoy shopping at a special price, has been well-received. "Parents Discount Day", which supports families with young ones, offers 5% off when shopping on Tuesdays for those with a child up to the 9th grade of school (or those with disabilities up to age 20). Also, "Go-Go (homonym of 55 in Japanese) Coop Day" is a service where the members who are 55 years and older receive a 5% discount by presenting a membership card at the cashier. Both have increased the number of registrations, with a total of 170,443 people using "Parents Discount Day" and a total of 531,891 people using "Go-Go Coop Day" (as of March 20, 2023).



As many as 450,000 people in Hokkaido have difficulties shopping. >>>

Mobile Grocery Kakeru

An estimated 450,000 people in Hokkaido are currently inconvenienced by a lack of shopping facilities. Mobile Grocery Kakeru was launched in 2010 to bring the joy and convenience of shopping to them. With a selection of about 1,000 items, equivalent to a small store, our dedicated trucks operate on fixed routes at the same time on a scheduled day every week. As of March 20, 2023, 95 of our trucks covered 12,000 households on 300 courses in 135 municipalities in Hokkaido. Also, in October, 2022, for the first attempt in Hokkaido, Tomakomai Shinkin Bank ATMs were installed in vehicles operating in select regions of the Iburi / Hidaka area.



*Reference: Hokkaido Economic Federation
"Current Situation and Future Directions for Addressing Shopping Difficulties Among Residents in Hokkaido"

Service utilization
(as of March 20, 2023)

135 municipalities 12,000 households



20,000 items, available anywhere in Hokkaido. >>>

Todok Delivery Subscriptions: 460,000 Households

The Coop Sapporo Todok Delivery System delivers products to our members' homes on a fixed day, at a fixed time, once a week. The system offers more than 20,000 items. This is the same scale of selection of a large supermarket and a large drugstore combined. That means regardless of where you live in Hokkaido, you can enjoy shopping. The same staff regularly visits the members' neighborhoods, allowing them to also take on the role of monitoring elderly households. The number of single household users is also increasing, due to our contactless delivery feature. As of March 2023, Todok Delivery System has been subscribed to by 460,000 households.



Supporting the elderly with meals and monitoring. >>>

Dinner Delivery Service: 1.97 Million Meals a Year

Our dinner delivery service, bringing meals with a different menu each day from Monday through Saturday, was launched in 2010 with the aim of supporting the "food lifeline" of elderly people who have difficulty shopping or cooking meals by themselves. There is also a growing trend that family members who live apart from their parents are subscribing to this system because they are worried about their parents' dietary needs. Currently, there are 8,000 weekly users and 1.97 million meals are delivered annually. The menu is supervised by a dietitian at Coop Foods. Authentic, non-frozen meals are available from 578 yen per meal (excluding tax) with Matsu / Take / Ume courses.





Enjoying a meal while admiring the beautiful agricultural landscapes of Hokkaido.



Cooking on-site in kitchen cars and tents.



In addition to the restaurants, farm tours are also available.

Support our producers!
Energizing the community with food. >>>

HATAKE Restaurant / Restaurant on the Vineyard

Coop Sapporo Agricultural Award-winning producers and famous chefs have teamed up to hold one-day restaurants on the farms. The program was launched in 2010 with the aim of creating a delicious food culture in Hokkaido, and was held 238 times by FY 2022. Collaborative projects with municipalities are also going well, and in FY 2022 we collaborated with the Sorachi General Subprefecture Bureau and Biratori town. Also, in an effort to boost tourism demand, which has been hit by the COVID-19 pandemic, we collaborated with Hoshino Resorts and conducted a tour as our first attempt together. The Restaurant on the Vineyard tour offered participants a tour of wineries in Hokkaido, enjoying wines and seasonal foods. We've sold two one-night courses visiting wineries in (1) Tokachi/Furano and (2) Shiribeshi.



Total Participants (over 238 events)
 (FY 2010 - FY 2022, including spin-off projects)

8255



The food education program teaches the importance of food. >>>

Animadore Project (Farm to Table Class)

High school students who no longer receive school lunches are said to have significantly fewer opportunities for food education. The Youth Cooking Class, which started in 2019, is an adaptation of a popular course taught by Associate Professor Michikazu Hiramatsu of Kyushu University. We invite him to conduct classes at Sapporo Odori High School with the aim of increasing the number of people who can cook. In FY 2022, special classes by chefs and producers were held. After completing all six classes of the course, 75% of the students reported that they had cooked for themselves. We also sponsor the Animadore Project, which trains people who promote the appeal of agriculture while providing a career exploration path for high school students.



Learn the local culture and society through food. >>>

High School Student Challenge Gourmet Contest

This is a creative cooking contest in which high school students invent their own recipes, cook, and sell the food. In addition to competing in taste, the participants will research and discover the food culture and ingredients rooted in each region, and work hand in hand with adults in the community to develop original menus. In FY 2022, the 10th year of this memorable competition, eight schools in Hokkaido participated in the finals, and the Challenge Gourmet Award went to Hokkaido Shizunai Agricultural High School. In addition, Hokkaido Kiritappu High School and Hokkaido Shizunai High School were selected for the Product Planning Award (the Coop Sapporo Award), and their recipes were commercialized and actually sold at Coop Sapporo stores.





Supporting a safe and stable lifestyle. ▶▶▶

Naruhodo Private Label Products

Naruhodo Products are different from the typical private label products that are only inexpensive. With our philosophy of providing reliable products, Coop Sapporo is committed to simple, high-quality offerings primarily made in Hokkaido. Each product has an unusually long name so that the name itself explains why and how it is good. Also, the nutritional facts label, which is usually small and placed on the back of the product, is printed boldly on top so that consumers can easily see what the ingredients are. We continue to develop new, reliable Naruhodo Products to meet our members' needs.



栄養成分 1食(160g)当たり		
エネルギー 198kcal *9.0%	たんぱく質 4.2g 5.2%	脂質 12.6g 20.3%
炭水化物 17.4g 5.4%	食塩相当量 1.8g 24.4%	カーボンフット プリント CO ₂ 237.2g

Easy-to-read nutrition facts.

Naruhodo Brand Products
(As of February 2023)

182 different items



Providing trustworthy and reliable food options. ▶▶▶

[New] Hokkaido Baked Soy Flour Sweets, Kinako-Nejiri

The Deep-Roasted Soybean Flour by Sakaguchi Flour Milling, is a Naruhodo Products specialty made from Hokkaido soybeans. Using this high-quality soybean flour, we produced a new, Kinakonejiri (Japanese traditional sweets) product, in April 2022 in cooperation with Sapporo Daiichi Seika. Flavored with Hokkaido-produced sugar, this sweet and gentle-tasting product can be enjoyed straight out of the package, or heated in the microwave to bring back the freshly made feel. The packaging comes with a closure, making it convenient for storage and on-the-go. It is an excellent product that provides beneficial nutrients such as dietary fiber and soy isoflavone.
(30,482 units sold as of March 2023)



Providing trustworthy and reliable food options. ▶▶▶

[New] Hokkaido Betsukai Milk Ice Cream (Coffee Flavor)

One of the most popular Naruhodo Products, Hokkaido Betsukai Milk Ice Cream is made exclusively from Betsukai Milk, sourced from rice-fed cows in Betsukai Town. In addition to the existing vanilla and chocolate flavors, a new coffee flavor was launched in June 2022. We use the coffee beans roasted in-house by the specialty coffee retailer, Maruyama Coffee. To maximize the flavor of the coffee, the essence is extracted in our own factory and then mixed with the crushed beans. It became so popular for its rich aromatic flavor that a total of 21,282 units were sold in just eight months from its launch to February 2023.





Educating children in food. ▶▶

Teaching Food Education along School Lunch Deliveries

Coop Sapporo provides hot meals to children in municipalities, that due to circumstances, are unable to provide school lunch services. Our School Lunch program started in September 2021 at Samani Elementary and Junior High Schools, followed by Aibetsu Elementary and Junior High Schools in April 2022. In addition to providing school lunches, we also give food education classes to contribute to children's physical and mental development. Our nutritionists visit schools and teach students about nutrition and the importance of eating a well-balanced meal through cooking classes. Currently, we provide approximately 500 school lunches per day.



Providing trustworthy and reliable food options. ▶▶

Provide School Meals to a First-Ever Evening Junior High School in Hokkaido

We support those who wish to learn by making meals available. Sapporo Seiyukan Junior High School, Hokkaido's first public-level evening junior high school, opened in April 2022 in Chuo-ku, Sapporo. This school is open to individuals who, for various reasons, were unable to attend or graduate from junior high school, including foreign nationals. With the opening of the school, Coop Sapporo has been entrusted with providing bento-like school meals. All of our delivered food plans have proper calorie intake and nutritional balance as expected of evening dinners. Counting both teachers and students, approximately 70 meals were served each day in FY 2022.



Providing trustworthy and reliable food options. ▶▶

More Stores to Sell Toyohiko Private Label Sweets

In July 2021, our new private label, Toyohiko, was launched as a new attempt to attract the younger generation with our sweets products. Following the concept of the Ready Meal Campaign, (see right), all sweets are prepared in-store using seasonal fruits and other ingredients from the agricultural products section. The entire Toyohiko product lineup consists of as many as 40 items including colorful almond jelly, fruit sandwiches, and smoothies. From this lineup, different items are chosen to appear on the shelf every day, so customers can enjoy finding out what is available when they come! In FY 2022, more of our stores started offering Toyohiko sweets, with 31 stores doing so as of March 20, 2023. The sales volume is 741,221 units, with a revenue of 180 million yen.



Increasing the need for time-saving cooking solutions. ▶▶

Freshly Prepared at Our Stores Ready Meal Campaign

The average number of people in a household in Hokkaido is 2.18, which is lower than the national average. The number of single-person households in Sapporo, at 40.8% of all households, indicates a clear decline in the number of people around the dining table. In addition, households with two working parents are on the rise, and they tend to spend less time cooking. We started the Ready Meal Campaign in July 2020, with the concept of offering only exciting product line-ups and food that tastes good. All of the meals are prepared and cooked by professionals and sold for around 200 yen each. The number of sales locations is expanding. As of March 20, 2023, this campaign is offered at 73 of our stores. There are 207 items available, with a sales volume of 11,212,203 units and a revenue of 3.24 billion yen.





Special notebook with traffic safety rules.



Stopping traffic accidents involving 1st graders. >>>

School Backpack Covers and Notebooks

Data shows that first-grade students are approximately 3.7 times more likely to be involved in a traffic accident (severe or fatal) while walking (2017-2021) compared to sixth graders. To support the safe commuting of new first-year students, Coop Sapporo has been donating school backpack covers to raise awareness of traffic safety for new schoolchildren across Hokkaido since 2010. The initiative is in its 13th year and there remain some areas still yet to implement it. In an attempt to support students in other ways, in September 2022, we distributed the specialized notebooks to about 15,000 first-year elementary school students in approximately 180 schools in Hokkaido. These notebooks contain traffic safety rules that students are encouraged to follow.

■Periods and Times with the Most Accidents

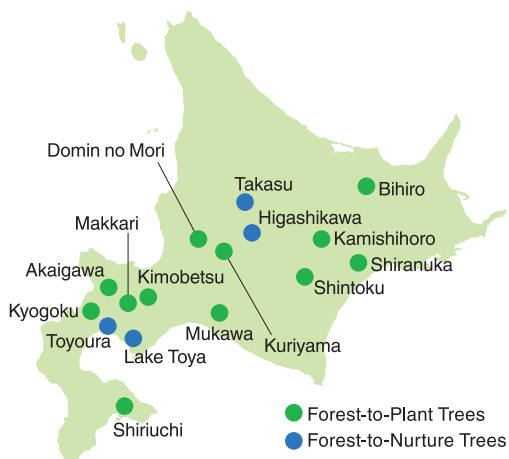
*From the Government Public Relations Website

Month	Time Period	For What
June is riskiest	between 3 to 4 p.m. is riskiest	leaving school is riskiest



Number of Municipalities Receiving School Backpack Covers · Total Number of Covers Presented (2010 - April, 2022)

138 municipalities in Hokkaido **275,089** covers



Reducing CO₂ through preserving the value and function of Hokkaido's forests. >>>

Coop Future Forest Project

In 2008, the year of the G8 Hokkaido Toyako Summit, Coop Sapporo started charging for plastic bags to promote CO₂ reduction. For each plastic bag declined, 0.5 yen is reserved as a fund to be used for tree planting and other activities. The cumulative amount of savings (plastic bag refusal fund) as of December 2022 reached 353,829,061 yen. There are 16 Coop Forests in Hokkaido, where we conduct our reforestation activities. In one of those forests, the F-Forest in Tobetsu Town, local residents themselves worked out the vision of the forest they would like to leave 100 years from now, planting trees and nurturing them with the help of experts. In FY 2022, although the event was scaled down due to the COVID-19 pandemic, a tree-planting event was held for the first time in three years.



As of 2022, there are 16 Coop Forests throughout Hokkaido where we promote reforestation in collaboration with administrative organizations and local municipalities. The kind of trees planted varies for each location. Some places plant broadleaf trees, while others follow the guidelines of local forest cooperatives and plant coniferous trees.

Cumulative number of trees planted (over 15 years *4702 trees in FY 2022) **119,054** trees



Improving our ability to promote SDGs in Hokkaido. >>>

Learning from the Latest Case Studies - SDGs Study Conference

The SDGs are goals to be achieved by 2030 for humans to continue living on this planet. Cooperation among companies and organizations is essential to realize this goal. In July 2019, Coop Sapporo established the Hokkaido SDGs Promotion Platform (where Coop Sapporo serves as secretariat), aiming to be the core of SDG promotion activities in Hokkaido. One of our activities is the SDGs Study Conference, which is held twice a year. At the 8th conference on March 3, 2023, Professor Yutaka Watanuki of the Department of Marine Resource Science, Division of Marine Bioresource and Environmental Science, Graduate School of Fisheries Sciences, Hokkaido University gave the keynote lecture, titled "The Relationship between Humans and the Sea Learned through the Studies of Seabirds". We also had some reports on advanced case studies.



■ Activity Details

- ① Learn about advanced SDGs cases being implemented by companies and organizations around the world.
- ② Report on examples of promoting SDGs and share them with participating companies and organizations.
- ③ Consider and implement projects with the potential to be effective through collaboration.

Participants consist of governments, companies, and organizations interested in promoting the SDGs.

We will make effective use of our partnerships to solve issues in Hokkaido.

Number of views online of the 7th and 8th SDGs Study Conferences in FY 2022

1024



The Hokkaido SDGs Promotion Platform

A community space for parents and children. >>>

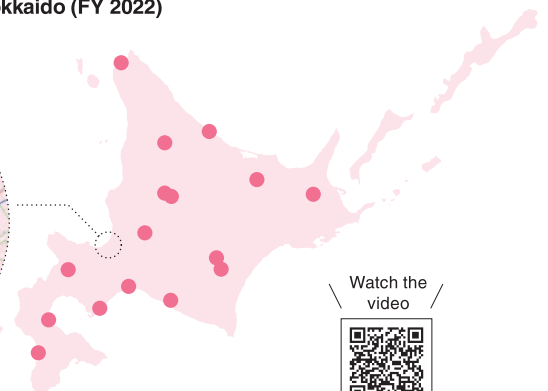
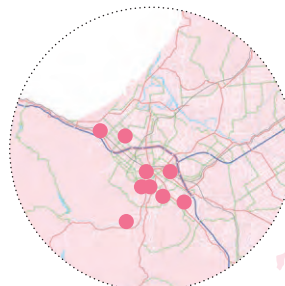
A Play Area for Children Todok Station

In recent years, it is becoming more difficult to find places and events where children can play freely and where parents can get useful tips for raising children. The Todok Station was launched in 2016 to create a comfortable space for parents and children. Admission is free, and nursing rooms and diaper changing stations are available. Todok Stations are in 21 Todok Delivery Centers and in 5 stores. In FY 2022, we had to bring in a few restrictions on some uses of the facility to prevent infections. However, thanks to these thorough measures, we were able to hold numerous events such as the puppet shows and baby-food-making activities, which were attended by many parents and children.



Shinkawa Todok Station, newly opened on January 24, 2023.

■ In 26 locations across Hokkaido (FY 2022)



Watch the video



Number of users in FY 2022

15,341



Creating opportunities for parent-child interactions. ▶▶▶

Treasured Moments for Parents and Children - Ehon-ga-Todok

Picture books can nurture a child's imagination and improve communication between parents and their young ones. But it is not easy to purchase many expensive picture books or to choose a truly worthwhile one. Ehon-ga-Todok was started in 2010 with the hope of helping to create opportunities for parent-child interaction and to pass on important values through picture books. Under the theme of "Treasured Moments for Parents and Children," we gifted four picture books to each member with a child/grandchild between the ages of one and two. A total of 533,405 books have been distributed to 118,817 households as of 2022. We also have been conducting the book reading Caravan, in which we visit nursery schools, kindergartens, and childcare support centers across Hokkaido to read aloud to children.



Picture books gifted in FY 2023

August, 2023	<u>Pita!</u> by Azumimushi
November, 2023	<u>Dareno Otoshimono?</u> by Yukiko Tanemura
January, 2023	<u>Who am I?</u> by Tristan Mory / translated by Chihiro Ohama

Total **118,817** households

Total **533,405** books gifted



Creating a sustainable society in Hokkaido. ▶▶▶

A Website to Introduce Coop Sapporo Initiatives and COOP CYCL

Coop Sapporo's new website, COOP CYCL, was launched in September 2022. It introduces our initiatives to enrich the community and connect people to each other in order to create a cycle that will lead to a better future, where our lives in Hokkaido become our source of pride and joy. Keyword searches are also available on this website using select hashtag terms (in Japanese) to delve deeper into the latest projects that Coop Sapporo is working on. As of March 2023, 13 reports are available.

*QR code located on page 36 (back cover).



Supporting parents and babies. ▶▶▶

First Child Box

Established in April 2018, the First Child Box is a free giveaway program modeled after the maternity grant program in Finland, the happiest country in the world. It provides approximately 30 items, including baby clothes and diapers, to members who are expecting their first child. As of June 2022, a total of 30,000 members had applied. During this period, approximately 60,000 babies were born as a first child in Hokkaido, meaning that effectively half of all newborns received a box. Since starting in October 2019, we expanded the program and launched the Coop Child Box program for expecting parents with a second child or beyond.



Environmental Activities Report

Environmental Philosophy

Based on our Seven Promises, Coop Sapporo works with all our members and executives to strive for a safer and more enriching life, where human rights are respected, and the environment is protected. We endeavor to promote the creation of communities that can provide ample welfare and mutual assistance. Coop Sapporo aspires to create a sustainable society where these activities can take root and where every individual in Hokkaido has an opportunity for a brighter future.

7 Promises

- 1: We promise to provide "food you can count on" and "abundant life" to our members by offering dependable products at all times.
- 2: We promise to always value the voices of our members and fulfill their wishes as best as we can.
- 3: We promise to assist our members in seeking "security of life" through mutual learning and cooperation.
- 4: We promise to conduct our business with integrity, always disclose our financial status, and protect the common assets of our members.
- 5: We promise to contribute to the improvement of the lives of people and the development of industry in Hokkaido in cooperation with other Coops.
- 6: We promise to contribute to the protection of the global environment and the creation of communities with supportive welfare and mutual aid.
- 7: We promise to contribute to the realization of a peaceful, humane, and abundant life.

- We use electricity and fuel resources efficiently to curb global warming.
- We are committed to waste control and reduction.
- We use environmentally-friendly office supplies.
- We develop and promote environmentally-friendly products.
- We create an environmentally-conscious culture in our operations.
- We learn from our member feedback while we raise environmental awareness in our communities.
- We are committed to creating environmentally-friendly local communities.

Environmental Policy

Through our stores, the Todok Delivery Services, Mutual Aid, and other projects, Coop Sapporo will continue to provide dependable products and services that our members can rely on, contributing to fulfilling lives for everyone in Hokkaido, while simultaneously molding a sustainable, earth-friendly society.

- ① We engage in pollution prevention throughout all our businesses as well as taking steps to generate greater value with lesser environmental impact. To that end, we set short and mid-term environmental goals and milestones while reviewing them periodically so as to improve our environmental management system.
- ② We strictly comply with all applicable laws, regulations, agreements, and other requirements that we have agreed upon pertaining to environmental protection.
- ③ We thoroughly disseminate this policy to all colleagues so that each and every person subject to the management system takes responsibility and acts accordingly.
- ④ We disclose this environmental policy to the public while we regularly publicize all of our ongoing environmental efforts.

Coop Sapporo's Recycling

Coop Sapporo Eco-Center collects recyclable waste from our stores and other offices along with those from our members' homes. The amount collected has increased every year and in FY 2022, we collected 37,972 metric tons of recyclables. That is equivalent to reducing 23,987 metric tons of CO₂.

Collection Volume at the Eco-Center

(Amounts listed in metric tons)

	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	YOY FY 2021
Cardboard	16,870	16,617	16,991	17,602	17,598	17,178	16,799	18,344	18,649	18,168	97%
Paper cartons	289	292	280	283	276	272	273	274	282	284	101%
Todok catalogs	8,262	8,950	9,948	11,041	12,085	13,788	14,735	14,637	15,573	15,993	103%
Newspapers	976	975	983	1,000	954	906	893	704	815	833	102%
Foam packages	416	384	411	388	375	374	346	372	351	316	90%
Plastic bottles	60	58	61	66	47	32	34	42	72	106	147%
Steel cans	30	27	18	24	16	14	12	14	17	12	71%
Aluminum cans	44	44	46	58	68	62	55	60	61	74	121%
Polypropylene bands	41	40	42	44	43	33	32	35	33	30	91%
Plastic inner bags	128	125	117	116	116	123	123	119	119	122	103%
Used cooking oil	726	773	813	854	866	878	901	933	911	740	81%
Secondhand clothes	—	21	671	728	747	838	970	1,184	1,324	1,295	98%
Total	27,841	28,306	30,379	32,203	33,190	34,499	35,172	36,718	38,208	37,972	99%

Donating our used clothing sales to Hokkaido UNICEF

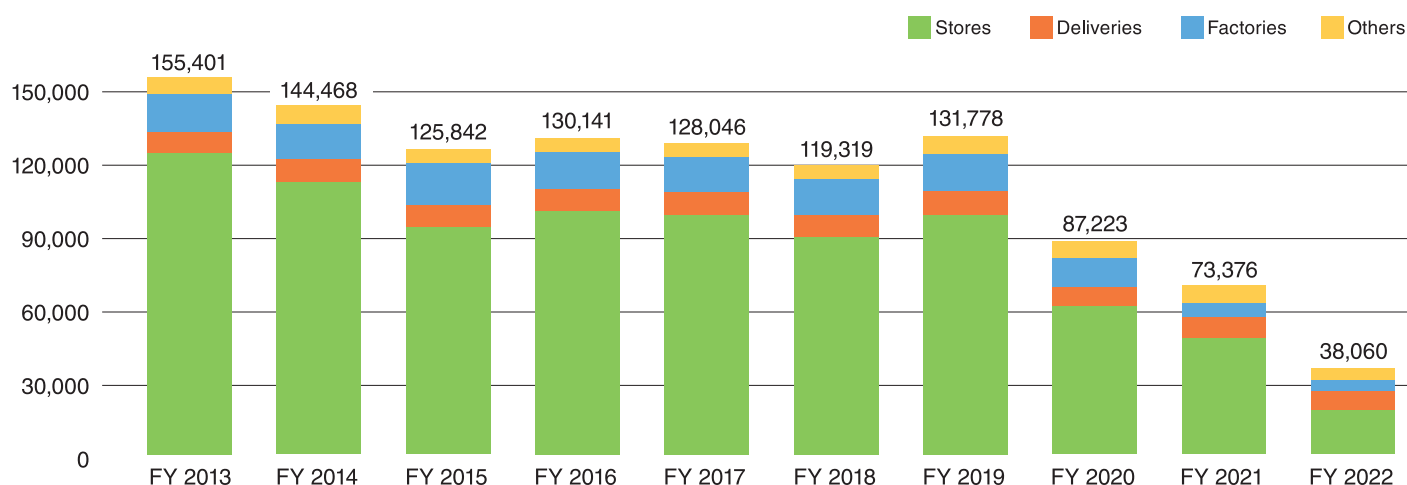
We collect used clothing from our Todok member's homes via our trucks' return trips. In FY 2022, we have donated JPY 1.5 million of the sales to Hokkaido UNICEF and sent the used clothing to Cambodia for resale or remade into cleaning cloths for industrial use.

Environmental Data

CO₂ Emissions ※ Amounts listed in metric tons

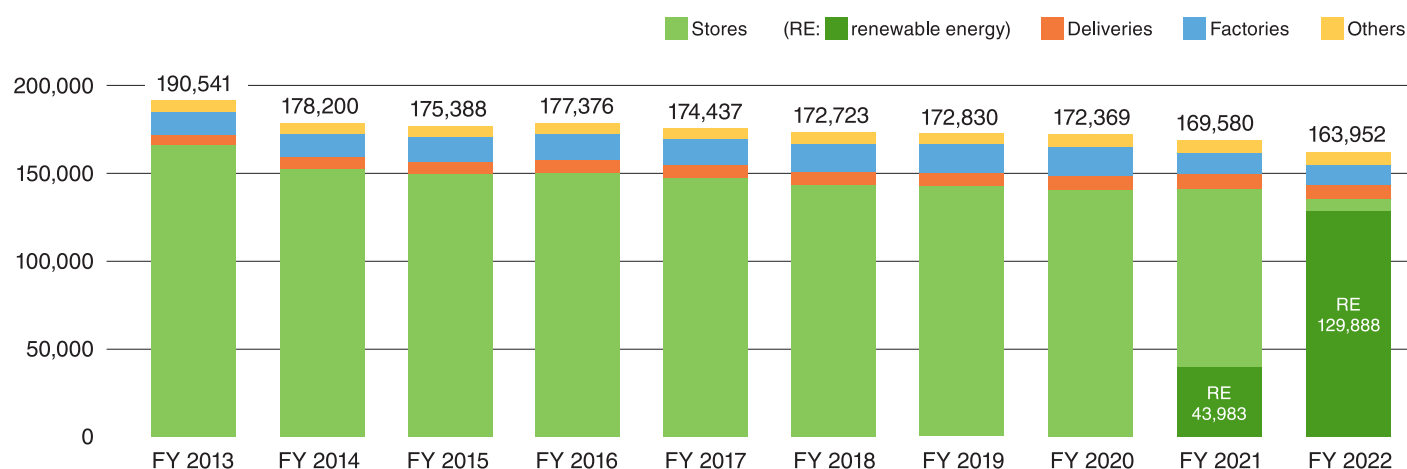
Our goal is to reduce emissions by 50%, compared to 2013, by the year 2030.

In FY 2022 we have lowered our emissions by 76%.



Electricity ※ Amounts listed in kWh × 1000

Coop Sapporo registered for RE100 in October, 2018, aiming to use 100% renewable energy for electricity consumed in our business operations. Our goal for renewable energy use is 60% by FY 2030 and 100% by FY 2040. Since December 2021, we have been in the process of switching to electricity use derived from renewable energy sources in our stores. As of FY 2022, 79% of our electricity use is from renewable energy sources.



* CO₂ emissions from electricity are calculated using adjusted emission factors.

Emission factors for FY 2022 have not yet been announced, so FY 2021 factors are used in this calculation.

Energy Consumption (Non-electricity Based)

	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	YOY FY 2021
Heavy oil (kiloliters)	3,633	3,434	4,033	3,186	2,657	2,292	2,343	2,050	1,242	1,328	107%
Kerosene (kiloliters)	1,778	1,725	1,704	1,817	1,808	1,670	1,500	1,406	1,327	1,198	90%
City gas (m ³ ×1000)	1,006	979	1,154	1,358	1,324	1,285	1,359	1,394	1,484	1,445	97%
LPG (m ³ ×1000)	501	490	464	492	513	544	604	642	673	649	96%
Diesel (kiloliters)	1,956	2,097	2,189	2,228	2,216	2,198	2,284	2,409	2,489	2,480	100%
Petrol (kiloliters)	143	158	169	235	351	402	1,346	1,575	1,447	1,434	99%

From FY 2019, the energy consumption for chartered vehicles is also counted.

* The amount total and the total of individual entries may not exactly match due to rounding.

About Us

Company Name	Coop Sapporo (Changed from Citizen's Cooperative Coop Sapporo in 2000)
Establishment	July 18, 1965
Start of Operations	October 1, 1965
Headquarters	10-1, Hassamu 11-jo 5 chome, Nishi-ku Sapporo, Hokkaido 063-8501 JAPAN
Board of Directors (full-time)	<ul style="list-style-type: none"> • CEO and President: Hideaki Omi • Managing Director: Masakazu Iwafuji • Executive Director: Toru Yoneuchi • Executive Director: Hitoshi Komatsu (As of March 2023)
Geographical Scope of Activities	All of Hokkaido

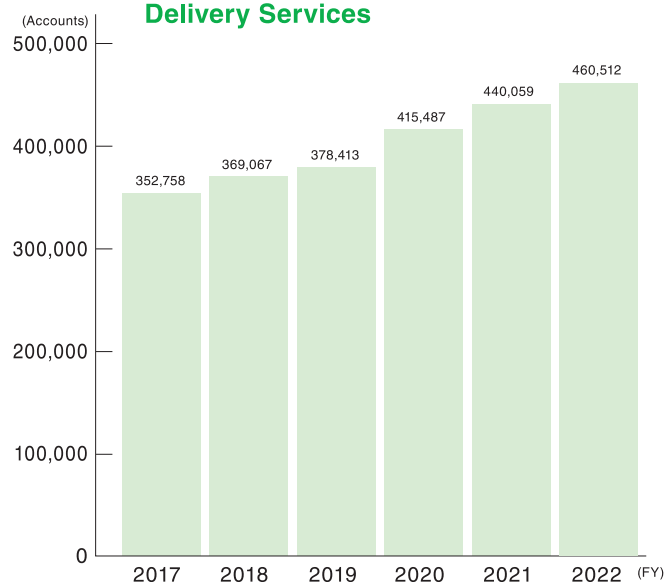
Reference Six-year Summary

Capital by Year

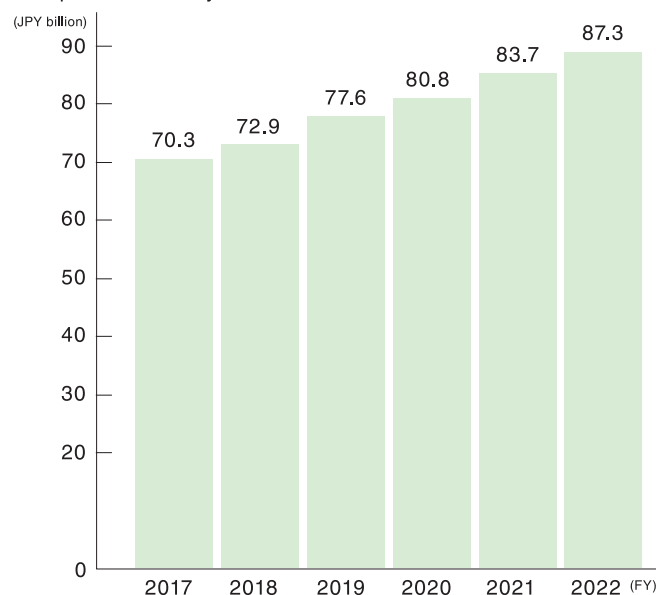
Section FY	Amount (JPY×1000)	YOY increase (JPY×1000)	Growth Rate (%)	
			YOY	FY 2017 Basis
2017	70,278,859	1,933,994	102.8	100.0
2018	72,903,778	2,540,863	103.7	103.7
2019	77,599,550	4,779,828	106.4	110.4
2020	80,809,922	3,210,372	104.1	115.0
2021	83,674,043	2,864,121	103.5	119.1
2022	87,309,263	3,635,220	104.3	124.2

※ The above amounts include deposits less than JPY 1,000. As per the Company Article, the capital (based on unit share price of JPY 1,000) is JPY 86,877,191,000.

Reference Subscriptions of Todok Delivery Services

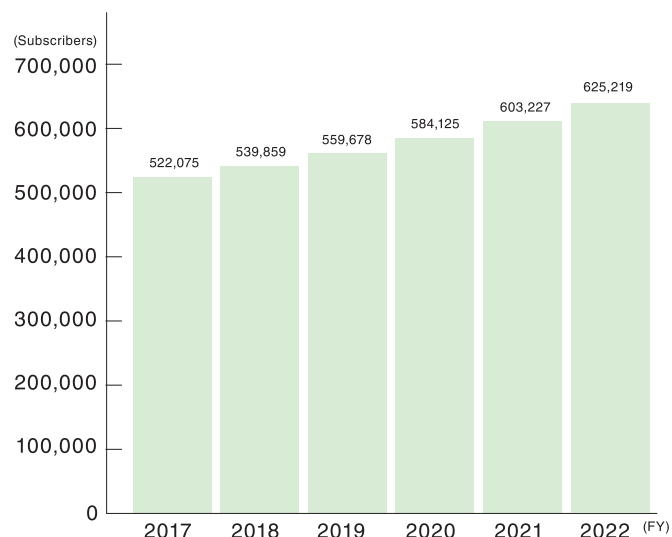


Capital Balance by FY

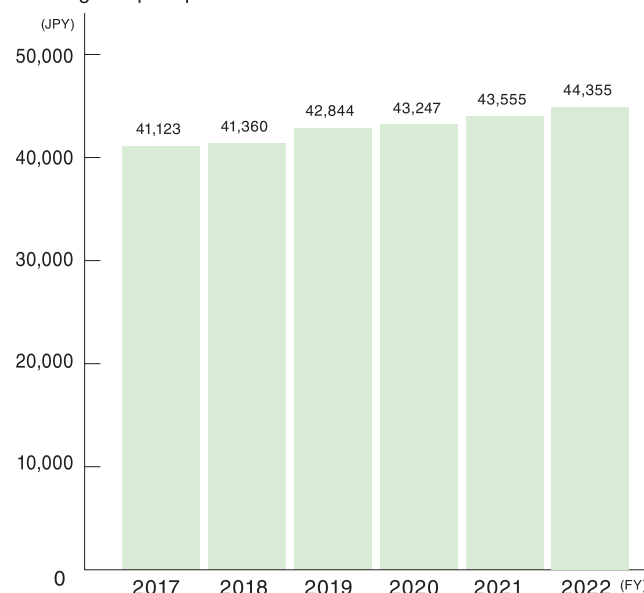


Reference Coop Mutual Aid

Subscriptions of Coop's Four Mutual Aids

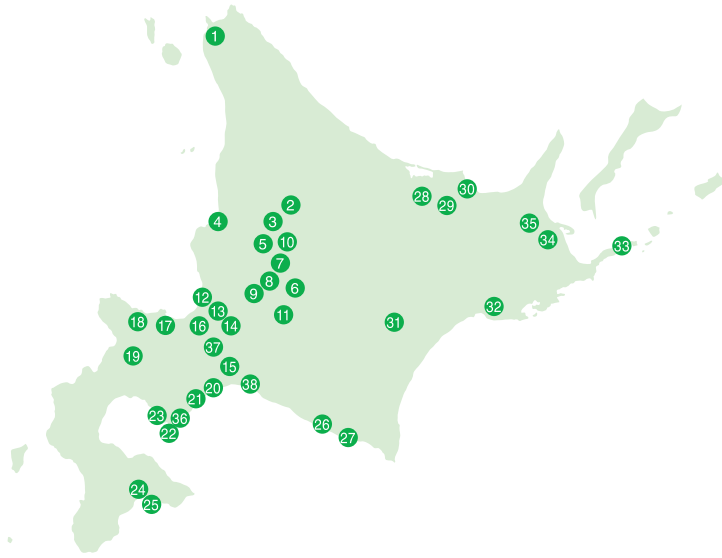


Average Capital per Person



Membership Demographics

Ratio of Memberships by Municipality



Membership by FY

Section FY	Membership	YOY increase (membership)	YOY increase (%)	
			YOY increase	FY 2017 Basis
2017	1,709,000	54,343	103.3	100.0
2018	1,762,681	53,681	103.1	103.1
2019	1,811,207	48,526	102.8	105.9
2020	1,868,534	57,327	103.2	109.3
2021	1,921,098	52,564	102.8	112.4
2022	1,968,441	47,343	102.4	115.2

- *434 unverified addresses and/or members removed on March 20, 2017.
- *2,800 unverified addresses and/or members removed on March 20, 2019.
- *1,236 unverified addresses and/or members removed on March 20, 2020.
- *263 unverified addresses and/or members removed on March 20, 2021.
- *155 unverified addresses and/or members removed on March 20, 2022.
- *145 unverified addresses and/or members removed on March 20, 2023.

Membership Ratio by Wards of Sapporo

Chuo-ku	66,984 (45.3%)	147,899
Kita-ku	101,086 (65.3%)	154,731
Higashi-ku	75,451 (51.9%)	145,265
Shiroishi-ku	86,239 (68.8%)	125,352
Toyohira-ku	76,839 (58.5%)	131,333
Minami-ku	66,609 (91.0%)	73,204
Nishi-ku	73,285 (61.8%)	118,504
Atsubetsu-ku	43,364 (65.4%)	66,294
Teine-ku	51,570 (72.7%)	70,927
Kiyota-ku	35,936 (67.1%)	53,549

No. of Members (membership ratio)	No. of Households
1,968,441 (70.4%) members	2,796,536 households

Members represent the number registered as of March 20, 2023.
Household data is based on the Basic Resident Registry as of January 31, 2022.

Membership Ratio by Municipality

1 Wakkanai	5,712 (32.8%)	17,422
2 Asahikawa	144,858 (81.7%)	177,393
3 Fukagawa	10,681 (100.2%)	10,655
4 Rumoi	11,645 (107.2%)	10,862
5 Takikawa	15,902 (75.1%)	21,166
6 Furano	11,604 (122.1%)	9,502
7 Sunagawa	8,281 (95.4%)	8,678
8 Bibai	12,517 (112.8%)	11,101
9 Iwamizawa	36,283 (87.9%)	41,262
10 Akabira	6,117 (108.7%)	5,626
11 Yubari	4,916 (117.4%)	4,188
12 Ishikari	24,418 (86.4%)	28,247
13 Ebetsu	42,309 (71.6%)	59,124
14 Kitahiroshima	25,264 (89.9%)	28,091
15 Chitose	26,528 (52.1%)	50,961
16 Sapporo	677,363 (62.3%)	1,087,058
17 Otaru	55,501 (105.1%)	52,817
18 Yoichi	9,504 (114.7%)	8,283
19 Kutchan	6,914 (86.8%)	7,967
20 Tomakomai	71,268 (78.5%)	90,754
21 Shiraoi	9,605 (103.2%)	9,310
22 Muroran	29,272 (66.5%)	43,986
23 Date	10,530 (49.4%)	21,330
24 Hokuto	17,251 (94.1%)	18,337
25 Hakodate	116,536 (83.5%)	139,599
26 Shinhidaka	8,232 (80.9%)	10,176
27 Urakawa	8,918 (134.0%)	6,653
28 Engaru	12,666 (128.0%)	9,894
29 Kitami	47,415 (76.9%)	61,631
30 Abashiri	16,724 (92.9%)	18,010
31 Obihiro	51,097 (56.9%)	89,868
32 Kushiro City	74,167 (80.1%)	92,642
33 Nemuro	8,905 (73.3%)	12,151
34 Betsukai	5,789 (85.2%)	6,791
35 Nakashibetsu	8,023 (75.9%)	10,577
36 Noboribetsu	18,274 (84.4%)	21,640
37 Eniwa	19,566 (69.7%)	28,091
38 Mukawa	4,435 (121.6%)	3,647
Other Municipalities	255,024 (67.5%)	377,691
Outside Hokkaido	19,495	

About Coop Sapporo

Locations and Business Structures

Administration

Headquarters	1
Regional Headquarters	8 (Sapporo, Obihiro/Hidaka, Kushiro, Kitami, Tomakomai, Muroran, Hakodate, Asahikawa)

Stores

108 stores in 28 cities and 19 towns as of March 20, 2023

Sapporo	28 stores	Rumoi	1 store	Nakashibetsu	1 store
Ebetsu	2 stores	Hakodate	8 stores	Kitami	3 stores
Kita Hiroshima	2 stores	Hokuto	1 store	Abashiri	1 store
Ishikari	1 store	Tomakomai	5 stores	Engaru	2 stores
Chitose	2 stores	Date	1 store	Bihoro	1 store
Otaru	2 stores	Kikonai	1 store	Obihiro	2 stores
Yoichi	1 store	Makubetsu	1 store	Muroran	2 stores
Kutchan	1 store	Mukawa	1 store	Akabira	1 store
Iwamizawa	2 stores	Shiraoi	1 store	Betsukai	1 store
Bibai	1 store	Shinhidaka	1 store	Noboribetsu	3 stores
Yubari	1 store	Urakawa	2 stores	Eniwa	1 store
Asahikawa	6 stores	Erimo	1 store	Fukushima Town	1 store
Fukagawa	1 store	Samani	1 store	Haboro	1 store
Sunagawa	1 store	City of Kushiro	6 stores	Shiriuchi	1 store
Takikawa	1 store	Nemuro	1 store	Taiki	1 store
Furano	1 store	Kushiro Town	1 store		

Coop Todok Delivery Centers

41 Centers and 10 Depots,
as of March 20, 2023

Mobile Groceries

95 trucks covering 134 cities and towns
across Hokkaido

Food Factory

Ebetsu Food Processing Center

Recycling Facility

Eco Center

Funeral Halls

Coop Funeral Service: 25

Business partners: 2

Coop Group

Enecoop

Todok Power

Coop Foods

Dream Factory

Hokkaido Hamanasu Foods

Hokkaido Logi Service

Matehan Engineering

M.G. Construction

Taisetsu Water Resources
Conservation Center

Coop Travel

Duarcantum

Cooptrading

Coop Cooperative Insurance

Coop Partners

Chuo Supermarket

Sapporo Eki Tachiuri Shokai

C's Cooperative Real Estate

Kaneko

Koudensha

Sakura Foods

Coop Feriae

Stores Opened

October 2022 | Soen store

Delivery Centers Opened

December 2022 | Shinkawa center

Facing Off with Global Warming

Purchase to Carbon Offset*: Cheers to the Forests and Oceans!

In 2022, Coop Sapporo held the Cheers to Hokkaido's Forests and Oceans campaign in collaboration with: Sapporo Group (Sapporo Brewery and POKKA Sapporo Food & Beverage), Maruha Nichiro, Calbee, Hokuren, Yotsuba Milk Products, Hokkaido Coca-Cola Bottling, and Nichiryō Baking.

Established in 2013, this year marks the tenth anniversary of our campaign. Sales of select products will be put toward carbon offsets,* contributing to conservation activities of forests in Hokkaido. Part of the proceeds will also go to the Coop Future Forest Fund for ocean conservation activities.



*Carbon Offset: a reduction or removal of emissions of carbon dioxide or other greenhouse gases made in order to compensate for emissions inevitably made elsewhere via daily life and economic activities.



A selection of product images used in the 2022 campaign.

- Sapporo Brewery and POKKA Sapporo: 1 JPY for 1 bottle/can (bought), 66g of CO₂ reduction, Wines: 10 JPY for 1 bottle, 66g of CO₂ reduction
- Maruha Nichiro: 2 JPY for 1 package, 133g of CO₂ reduction
- Calby: 1 JPY for 1 package, 66g of CO₂ reduction
- Hokuren: 10 JPY for 1 package, 66g of CO₂ reduction
- Yotsuba: 2 JPY for 1 package, 133g of CO₂ reduction
- Coca-Cola: 1 JPY for 1 bottle/can, 66g of CO₂ reduction
- Nichiryō: 1 JPY for 1 package, 66g of CO₂ reduction (All CO₂ amounts are approximate.)



Press conference on May 30, 2022.



Campaign products on display.

10-year total:

Carbon offset: **1397 tons of CO₂** Carbon credits: **JPY 21.2 million (before taxes)**

Compared to FY 2022, with a Carbon offset: 180 tons of CO₂ and Carbon credits: JPY 1.8 million (before taxes)



Enriching life in Hokkaido.
Getting to know Coop Sapporo's initiatives.
A platform for promoting life in Hokkaido with pride and joy.

<https://coopcycle.sapporo.coop/>



Learn more (in Japanese)



SUSTAINABLE DEVELOPMENT GOALS

A global blueprint for 2030 to a better and more sustainable future.

These Sustainable Development Goals (SDGs) are adopted by all United Nations Member States to create a better world by 2030. 17 goals have been decided upon, with the aim for all people to live in a sustainable society and to realize a better future by joining the forces of economy, society, and the environment.

- Reporting period
The focus of the Book is on our core activities for FY 2022, but we have also incorporated supplementary information on prior years, in addition to ongoing initiatives and goals throughout FY 2022 and beyond. This summary of our business is as of March 20, 2023.
- Publication: May 2023
The next issue of the Japanese edition is planned for May 2024.
- Please direct inquiries about this SDGs BOOK to:
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Coop Sapporo SDGs Book Editorial Policy

Coop Sapporo has been publishing its Environmental and Social Contributions Report since 2005. In 2007 we revised the publication into a CSR Report and are actively discussing a range of information to our diverse stakeholders.

Currently, efforts to meet these SDGs (Sustainable Development Goals) are accelerating worldwide as we head toward the year 2030. Coop Sapporo's goal is to promote SDGs in Hokkaido, and we are working to resolve issues with achieving these SDGs via both business and member activities.

We hope our booklet can give you a small glimpse of Coop Sapporo's activities and that it will drive thought and discussion about a sustainable society.

- Coop Sapporo Website URL: <https://www.sapporo.coop/>
The Web publication of the Japanese edition is planned for June 2023.

