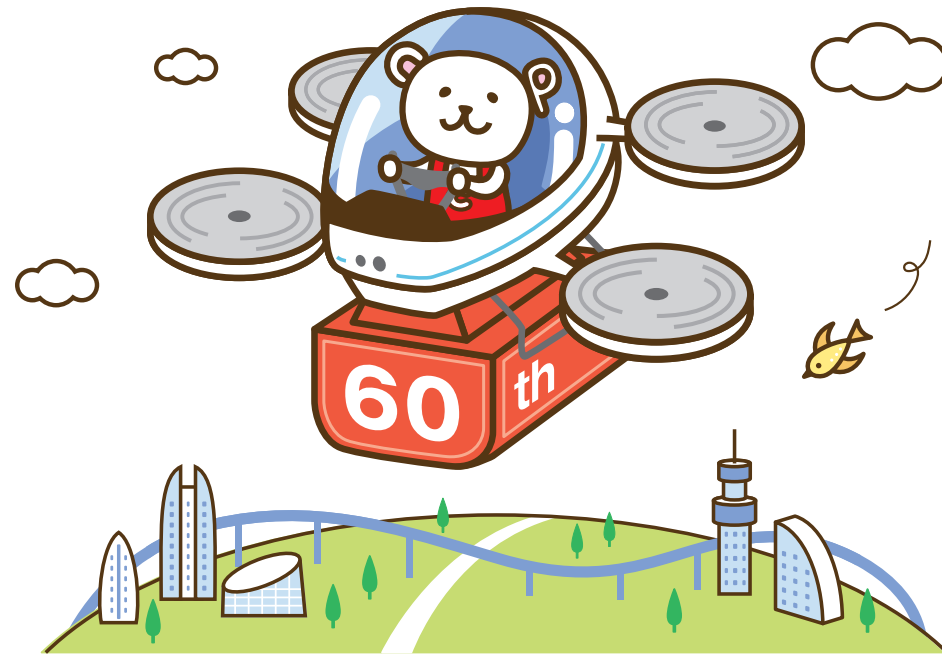


SDGs BOOK

COOP SAPPORO



Special Feature 1

Private Sector Initiatives
Reshaping Communities:
Towards a Cooperative

Supporting Hokkaido's Healthcare, Food, and Housing
Medical Collaboration Programs: Health Check-ups
Mobile Groceries "Omakase-bin Kakeru"
Elderly Watch Agreements
School Meal Program

Special Feature 2: Dialogue

Hirofumi Ono, Director of Consumer Cooperative Division,
Ministry of Health, Labour and Welfare vs Hideaki Omi,
CEO and President of Coop Sapporo

The Evolving Role of Consumer Cooperatives in an Era of
Rapid Population Decline

Activity Report

**People to People
People and Food
People and the Future**

Numanohata store opens: Designed for families
with children

Taberu Taisetsu Festival 2024 held across 8
regions in Hokkaido

12th Coop Sapporo Agricultural Award: Forging
new value through agricultural connections

Eco Center Initiatives: Launched tableware
recycling through home delivery

Presenting picture books and traveling picture
book events

Community selection of favorite picture books,
and more

2025



- Environmental Activities Report
- About Coop Sapporo
- SDGs Correspondence Table

2024 Awards Overview:

The key awards received by Coop Sapporo and its group companies

March Organizer: Retail Trade Magazine, Diamond Chain Store

Diamond Chain Store "Store of the Year"
Award Recipient: Kitahiroshima Store

Awarded recognition as "the most noteworthy store or commercial complex opened within the past year."



Apr 10 Organizer: Japan Karaage Association

The 15th Karaage Grand Prix® Gold Award

Awarded for Coop Sapporo's "Shio Zangi
for Hokkaido people."



Jun 7 Organizer: Japan Marketing Association

The 16th Marketing Grand Prize,
Encouragement Award

Coop Sapporo received its first recognition for the
achievements of its child-rearing support project.



Jun 21 Organizer: No Code Promotion Association (NCPA)

The 2nd Japan No Code Award, Special Prize

Enecoop was recognized for improving operational
efficiency with its internally developed applications.



Sep 19 Organizer: Diamond Retail Media

The 3rd Sustainable Retailing Awards,
Bright Future Support Award

Recognized for its model where profits from
resource recovery fund child-rearing support.



Oct 7 Organizer: Data Society Alliance (DSA)

FY2024
DSA DATA-EX Award,
Data Society Utilization Idea Grand Prize

Coop Sapporo's AI integration project in its
Todok home delivery system was recognized.



Dec 9 Organizer: Ministry of Land, Infrastructure, Transport and Tourism,
National Council for Regional Development Promotion,
Japan National Land Planning Association

FY2024 Regional Development Awards, Ministry of Land,
Infrastructure, Transport and Tourism Award

Coop's affiliate, Meets, was recognized for
its innovative DX solution: the Meets Mutual
Assistance Service for Problem Solving.



**COOP
CYCL**
Coop CYCL

Discover more about Coop Sapporo's
initiatives that enrich daily life in Hokkaido.
A platform to "make living in Hokkaido a
source of pride and joy."



SUSTAINABLE DEVELOPMENT GOALS

Sustainable Development Goals: Global Agreement for 2030

These Sustainable Development Goals (SDGs) are
adopted in September 2015 by all United Nations Member
States to create a better world by 2030. 17 goals have
been decided upon, with the aim for all people to live in a
sustainable society and to realize a better future by joining
the forces of economy, society, and the environment.

Reporting Period:

This report primarily summarizes our main activities for FY2024.
Additionally, it includes supplementary information from prior fiscal
years, ongoing initiatives extending beyond 2024, and future
objectives. Please note that the business overview reflects data
as of March 20, 2025.

Website: <https://www.sapporo.coop/>

(Online publication of this information is scheduled for August 2025.)

Coop Sapporo SDGs Book Editorial Policy

Coop Sapporo has consistently issued Environmental and Social
Contribution Reports since 2005 and CSR Reports since 2007,
maintaining transparent information disclosure to address the diverse
interests of our stakeholders. Globally, efforts towards achieving the
Sustainable Development Goals (SDGs) are accelerating as we
approach 2030. Coop Sapporo aims to champion the SDGs within
Hokkaido, actively pursuing solutions to challenges for SDG realization
through both our business operations and member activities. We are
pleased to present a portion of these endeavors within this booklet, with
the hope that it will inspire all readers to reflect on the path towards a
sustainable society.

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Next edition is scheduled for publication in May 2026.





Live Alongside Us All

When times are tough, is it truly wrong to confide in someone about our struggles?

When we're in need, should we hesitate to seek help from others?

When sadness weighs us down, must we never turn to someone for comfort?

When loneliness sets in, is it truly inappropriate to lean on someone for support?

At its heart, a Co-op is about "cooperation." We are tasked with creating frameworks for collective living, spanning food, parenting, education, supporting seniors, protecting the environment, managing energy, and nurturing local communities. This collaborative spirit is why we believe everything is truly possible.

What we cannot do alone, we can certainly do together. If you have someone to rely on, please do. Changing yourself is difficult, but often, others are the catalysts for our personal growth. So, do not be ashamed, do not refuse; stand with dignified confidence. And in time, may you become someone's source of support.

I will live in unity with all of us. With this as our guiding North Star, Coop Sapporo will charge through to our 60th anniversary in 2025.



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About Coop Sapporo (Cooperative) and its Contributions to Society

Why does Coop Sapporo engage so extensively in social contributions?

The answer is simple:

Being a cooperative, Coop Sapporo's fundamental role is social contribution.

What is a Cooperative?

In Japan, prime examples of cooperatives include consumer cooperatives (like Coop Sapporo), agricultural cooperatives, fisheries cooperatives, and forest owners' cooperatives. Globally, various types of cooperatives exist. The International Cooperative Alliance (ICA), to which cooperatives worldwide belong, defines the identity, values, and principles of cooperatives in its Statement on the Cooperative Identity. (Translated by the Japan Consumers' Cooperative Union)

Definition of a Cooperative

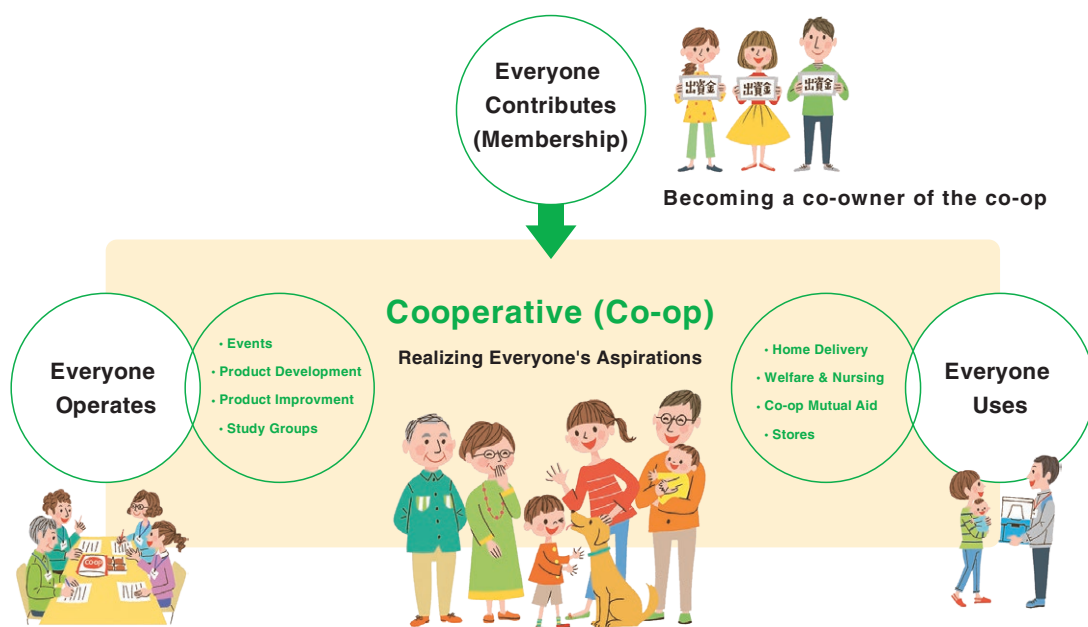
A cooperative is an autonomous association of persons united voluntarily to meet their common economic, social and cultural needs and aspirations through a jointly-owned and democratically-controlled enterprise.

Cooperative values

Cooperatives are based on the values of self-help, self-responsibility, democracy, equality, equity, and solidarity. In the tradition of their founders, cooperative members believe in the ethical values of honesty, openness, social responsibility and caring for others.

Cooperative Principles

The cooperative principles are guidelines by which cooperatives put their values into practice. Seven principles are defined.



The Cooperative: Pursuing Mutual Aid

From an Investor's Perspective: How much does it benefit people?

Investors recognize our value through our social contributions.

What is Mutual Aid? It's when members of a society or organization help each other.

In Contrast:
What is a Corporation?

A corporation pursues profit through its business activities. It contributes by returning profits to shareholders and by paying taxes. Shareholders view management from the perspective of, "Will this generate profit?" Therefore, social contributions must remain within the scope of not negatively impacting business operations.

What is Coop Sapporo?

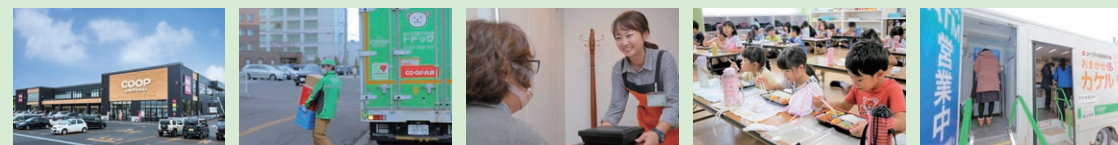
Coop Sapporo is a consumer cooperative in Hokkaido. Our purpose is to improve the lives of our members in Hokkaido, who are also our investors.

For example:

We have 2,059,239 members (approximately 73% of Hokkaido's total population).

We own our own logistics company (Hokkaido Logi Service).

Leveraging these strengths, we operate businesses that benefit the people of Hokkaido. The surpluses (profits) generated are then returned to our members, creating a system of continuous social contribution.



- **Business Map:** Pages 18-19 provide an overview of our various business activities.
- **About Coop Sapporo:** Pages 36-38 contain essential information about Coop Sapporo, including member demographics, and the number and types of business locations.

A Guide to the SDGs Book Activity Report

This booklet highlights Coop Sapporo's primary social contribution initiatives for FY2024.



Utilizing "Mottainai Food" (Food Waste Reduction) >>>

Providing Food to Children's Care Homes: Todok Food Bank

To tackle food waste and support children, the Todok Food Bank launched on May 5, 2016. Through this initiative, "mottainai food"—items returned due to ordering errors or similar reasons from our Todok home delivery service—is provided to 22 children's care homes, 1 children's self-reliance support facility, and 5 other organizations across Hokkaido.



FY2024 Total Provided:

JPY96,544,405 (to 28 facilities)
(Cumulative Total: JPY529,449,957 / Since 2016)

Which SDGs are Addressed?



What Challenges Does This Initiative Tackle?

Initiative Overview

Scale of Impact / Key Contribution Figures

"Connecting" efforts to solve challenges—what do you think of each one individually?

Towards a Cooperative Supporting Hokkaido's Healthcare, Food, and Housing

Accelerating population decline and eroding local vitality.

Economic rationality leads to closures of shops and hospitals.

Aging school lunch centers remain unaddressed.

Our future, regrettably, does not look bright.

Still, Coop Sapporo won't give up.

If there's concern about health, we'll start mobile health check-ups.

If school lunches aren't reaching kids, we'll deliver warm meals.

As long as there are people who love their community

and wish to continue living there,

we'll keep finding solutions.

For tomorrow, what we can do today.



Special Feature 1:
CASE 1



Aiming to Increase Hokkaido's Nationally Lowest Health Check-up Rate ▶▶▶

Medical Collaboration Program: Health Check-ups

Pioneering In-House Health Check-ups at All Our Facilities

First Regional Cooperative in Japan to Launch a Health Check-up Program

In our modern era, with extended average lifespans leading to a "100-year life," the importance of healthy life expectancy—the period we can live healthily and independently—is growing. However, as shown on the left, Hokkaido's specific health check-up rate is the lowest nationwide (Tokyo ranks first), with the particularly low participation among women posing a significant challenge. Supported by 2 million members across Hokkaido, Coop Sapporo established its Medical Collaboration Department in March 2023, driven by a strong desire to contribute to healthcare in the region. We've established the Coop Sapporo Health Check-up Center by hiring doctors, nurses, and radiological technologists. Furthermore, we've introduced mobile health check-up vehicles, enabling us to conduct community health check-ups based out of our stores and home delivery centers across Hokkaido. In FY2024, Coop Sapporo conducted mobile health check-ups for our employees before officially launching the service for our members. Our medical teams and health check-up vehicles visited all 175 business locations across Hokkaido, including stores, home delivery centers, manufacturing plants, and logistics hubs. A total of 8,941 employees received check-ups over the year.

Health Check-up Participation Rates:

Bottom 5 Prefectures

Hokkaido	46.6%
Wakayama	48.8%
Nagasaki	49.7%
Nara	50.0%
Okinawa	51.2%

Top 5 Prefectures

Tokyo	72.9%
Yamagata	67.5%
Toyama	63.3%
Miyagi	62.4%
Niigata	62.4%

National Average: 57.8%

Source: Ministry of Health, Labour and Welfare
FY2022 Prefectural Specific Health Check-up Rates



FY2024 Health Check-up Locations & Participants

175 Locations with 8,941 Participants





Health Check-ups While You Shop

Adding Extra Value to Health Screenings The Coop-Wide Approach

In FY2025, health check-ups for our members will officially begin. Our mobile health check-up vehicles will visit our stores, home delivery centers, and local community halls to conduct scheduled examinations. We plan to add two new vehicles around July, along with increasing our doctors and paramedical professionals. Beyond general check-ups, we're enhancing the scope of examinations to include services like bone density tests and blood-based cancer risk screenings. This will allow us to establish a system capable of conducting more health check-ups across all of Hokkaido. "Increased convenience is the biggest benefit for our members," says Takahiro Kohama, head of the Medical Collaboration Department. "If members can get a health check-up while they're shopping, their psychological burden regarding health screenings will be significantly reduced. In the future, we hope to enable Coop Sapporo's reward points to be earned or used for health check-ups." Connecting health check-ups with Coop Sapporo's existing services also opens up possibilities for new offerings. For example, we could suggest personalized shopping recommendations or tailor meal delivery menus based on individual health check-up results. Collaborating with food manufacturers to jointly develop healthcare products is also a future possibility. Furthermore, using health check-up data, we could implement effective frailty prevention strategies through our Marugen exercise program. We're also considering expanding our reach by partnering with municipalities to dispatch health check-up vehicles to community gathering places, and collaborating with universities to offer screenings to students on campus. "Our ultimate goal is to master the 'last mile' of health check-ups," says Mr. Kohama. "We want to reduce the hurdles to getting screened by creating an environment where anyone in Hokkaido can easily access a health check-up." The challenge has begun to create a society where anyone, regardless of where they live in Hokkaido, can continue to live a healthy life.

Medical Services: Health Check-up Courses

Regular Health
Check-ups
(Article 44 of Industrial
Safety and Health Act)

Pre-employment
Health Check-ups
(Article 43 of Industrial
Safety and Health Act)

Lifestyle-Related Disease
Prevention Check-ups
(Japan Health Insurance
Association - Kyokai Kenpo)

Specific Health
Check-ups
(Including check-ups
for the elderly
aged 75 and over)

Various Cancer Screenings
(Gastric cancer, lung cancer,
colorectal cancer,
gastric cancer risk assessment,
prostate cancer test)



Special Feature 1: Case Study 1



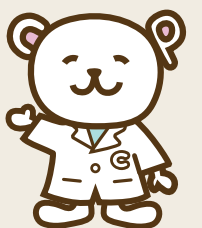
Implementation of In-House Flu Shots

Only 5 Minutes, No Appointment Required Vaccinations During Store Visits

Each winter, getting an influenza vaccination often feels like a necessary task, yet the hassle of booking appointments, long waits at medical facilities, and concerns about infection can make us hesitant. To address this, our Medical Collaboration Department launched a vaccination program, driven by the same desire to lower the barriers to preventive care as with our health check-ups. For the FY2024, Coop Sapporo provided influenza vaccinations to its employees. From mid-October to February 2025, dedicated staff from the Medical Collaboration Department visited various stores and home delivery centers across Hokkaido. They set up temporary, on-site vaccination venues using available spaces. A total of 1,500 employees were vaccinated during this period. With the vaccination system now established, we plan to offer influenza vaccinations to our members in FY2025. From mid-October to February of next year, our Medical Collaboration Department staff will visit stores and home delivery centers across Hokkaido to administer vaccinations. We anticipate approximately 10,000 total participants, including both members and employees.

FY2024 On-Site Flu Shot Participants

Approximately **1500** employees
(Mid-October 2024 to late February 2025)



Advancing Medical Partnerships

Comprehensive Collaboration Agreements Signed

On July 1, 2024, Coop Sapporo signed a comprehensive collaboration agreement with Social Medical Corporation Kojinkai. This partnership is expected to enhance medical cooperation in the Kushiro-Nemuro region by facilitating the acceptance of patients who require treatment following health check-ups and by dispatching doctors and medical staff for mobile health screenings.

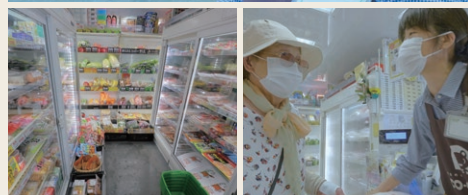
Additionally, we signed comprehensive collaboration agreements with the Japanese Red Cross Society Hokkaido Chapter on February 28, 2025, and with Social Medical Corporation Teishinkai on March 10, 2025. We plan to continue strengthening its ties with medical institutions to establish a robust framework for our health screening initiatives.





Supporting Growing Number of Shoppers Living in Food Deserts ►►

Mobile Grocery: Omakase-bin Kakeru



Japan's First Mobile ATM-Equipped Vehicle

Since October 2022, a Kakeru mobile grocery has been operating with a Tomakomai Shinkin Bank cash machine onboard. These vehicles serve the towns of Biratori, Hobetsu (Mukawa-cho), Atsuma, and Hidaka (Hidaka-cho). The installed unit is a multi-functional model offering the same capabilities as a standard branch ATM. This initiative marks the first time in Japan that a retail sales vehicle has been equipped with such a machine.



Regular Routes and Scheduled Visits

To support "shopping-challenged" individuals living in Hokkaido's depopulated areas, the mobile grocery Omakase-Bin Kakeru launched in 2010. Each vehicle stocks about 1,000 items from our stores and visits designated locations at the same time and on the same day each week. We value our familiar relationships with customers, offering a personalized order-taking service where we listen to what they need and deliver it on the next visit. We also engage in community watch efforts.

Partnering with Municipalities to Launch Kakeru Service

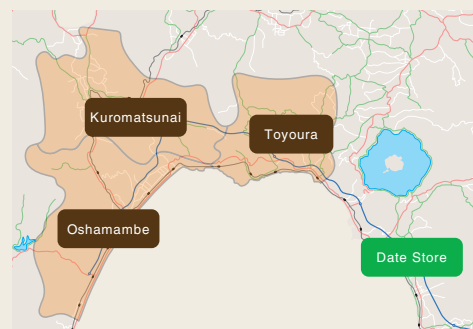
In 2023, Coop Sapporo signed a comprehensive collaboration agreement with the "Hashikko Alliance," which includes Oshamanbe, Kuromatsunai, and Toyoura. Normally, for Kakeru to have enough selling time at a stop, it needs to be within a 50-kilometer one-way trip from our store. However, with Oshamanbe and Kuromatsunai agreeing to cover the expressway tolls, food truck service to these two municipalities began (Toyouura already had service). This marked the first time Coop Sapporo partnered with local governments in this way to make the service possible.

Distance from
Coop Sapporo Date Store

Kuromatsunai: 64 km
(63 km via expressway)

Oshamanbe: 58 km
(66 km via expressway)

Note: Distances between
the Date store and each
town hall.



Kakeru Operating Model (Guideline)



Loading

Within 50 km one-way (1 hour by car)

Stops: 15-20 locations

Departure: By 11:00 AM → Operating Hours: Roughly 5 hours

Return to Store: Around 5:00 PM ← after visiting and selling at designated locations



Operating Area and Coverage

137 Municipalities

77% Area Coverage Rate

Total Users (FY2024)

860,000 People

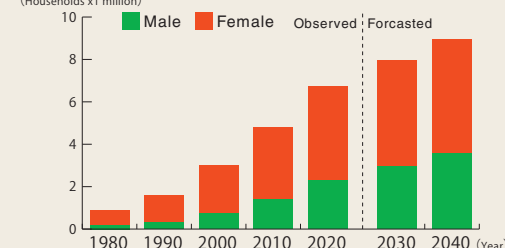
Easing Worries About Solitary Deaths in Growing Single-Person Households ►►

Elderly Watch-Over Agreements

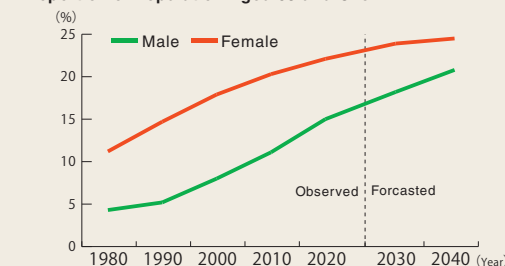


We signed an elderly watch-over agreement with Kamoenai in March 2024, reducing the number of unpartnered municipalities to just three.

Number of single-person households aged 65 and over
(Households x1 million)



Proportion of Population Aged 65 and Over



Source: the Cabinet Office "White Paper on Aging Society (2023 Edition)"

Monitoring Process Flow

Todok driver: If they notice anything unusual,
immediately contact the delivery center



Delivery center manager

Contact the administrative window (e.g., regional comprehensive support center)

In emergencies: Arrange for an ambulance / Contact the police



Local government: Dispatch staff, contact relatives, etc.

Strengthening Watch-Over with Local Government

Establishing Emergency Protocols Through Municipal Partnerships

The Cabinet Office estimates that by 2040, one in five men and one in four women aged 65 and older will be living alone. This increasing social isolation among seniors heightens the risk of solitary deaths. Coop Sapporo is actively addressing this by partnering with municipalities across Hokkaido. Through our Todok home delivery and Coop Meal Delivery services, we provide vital oversight for seniors. Currently, we have elderly watch-over agreements with 176 municipalities throughout Hokkaido.

Agreements: A Starting Point for Community Support, Not an End Goal

"Having more eyes on our community is a huge benefit for municipalities," says Yujiro Kaiya of Regional Policy Department, currently seconded from Ebetsu City. "Because our staff have regular contact at the same time and day each week, they can notice even small changes. While each municipality faces unique circumstances and challenges, we hope these agreements spark discussions about how we can all work together to improve our communities, including watch-over activities."



Number of Municipalities with Elderly Watch-Over Agreements & Response Cases in FY2024

176 Municipalities **215** Cases

(Cumulative total: 1,842 cases since 2010)

Note: Cases where an unusual situation was noticed and responded to



Providing Warm Lunches to Children ▶▶▶

School Meals



As of April 2025, School Meal is provided to elementary and junior high schools in Samani, Aibetsu, Shosanbetsu, and Rumoi. On a particular day at Aibetsu Elementary School, the menu featured warm cream stew and fried bread—both popular among children—along with cherry jelly.

Number of Municipalities in School Meal Program & Lunches Served in FY2024

3 Municipalities **89,847** Meals Served

(Cumulative total of 294,482 meals served from September 1, 2021, to February 28, 2025)

Hot Meals at Rumoi City Elementary and Junior High Schools

Service Begins at 7 Schools in Rumoi in April 2025

The School Meal program, which began in Samani in September 2021, expanded its service to five elementary schools and two junior high schools in Rumoi starting April 2025. This expansion occurred because the existing school lunch center in Rumoi became difficult to maintain due to aging facilities. Coop Sapporo acquired this center, transforming it into the Coop Foods Rumoi Factory, which now handles lunch distribution to the respective schools. Mayor Shunji Nakanishi commented, "We hope this serves as a reference for new school lunch models, leveraging private sector vitality as the 'Rumoi Model'."

Delivered "Warm" and Accommodating Food Allergies

Coop Foods, a Coop Sapporo affiliate, undertakes numerous food service contracts across Hokkaido, including kindergarten lunches, meal deliveries for members, and daycare meal preparation. Leveraging this expertise, they can deliver meals warm, even over long distances, by equipping their trucks with heated compartments.

Furthermore, Coop Foods continuously conducts surveys among School Meal users, incorporating feedback for ongoing improvements. The variety and quality of menus have steadily increased year by year, with over 90% of students currently utilizing the service. In an effort to create even more delightful lunches, the program began offering allergy-friendly alternative meals in April 2022, and its evolution continues.

Food Education

Coop Sapporo is passionate about food education. This includes publishing our food newsletter and conducting food education classes led by nutritionists. Furthermore, we emphasize the importance of local production for local consumption by striving to use local ingredients in our meals whenever possible.

Coop Sapporo's Collaborations with Local Governments (since 2018)

This page highlights our key initiatives with municipalities since establishing the Regional Policy Department

2018 APR		Regional Policy Department established	
2019 JUL	Sapporo metropolitan areas coalition	Sapporo City Development partner agreement	
SEP	Kita-Hiroshima	Agreement on the food desert support model agreement	Mobile grocery launched. Government promotes initiative
2020 MAY	JA Makubetsu-cho	Daily commodities provision agreement	Start of mobile grocery operations at 2 JA sites
SEP	Shosambetsu, Rumoi subprefecture	Regional food & health promotion public-private partnership	Full-scale implementation of Maru-gen campaign
OCT	Eniwa, Eniwa Council of Social Welfare	Senior Shopping Assistance Agreement	
OCT	JA Kitamirai	Residents' briefing on delivery services and mobile groceries	Closure of A-Coop to our mobile groceries
NOV ~	Sapporo	Delivery of COVID-19 care packs	Delivered 1287 packs by the end of March 2021
2021 FEB ~	Otaru	Delivery of COVID-19 care packs	Delivered 3156 packs by the end of May 7, 2023
FEB	Hakodate	Delivery of COVID-19 care packs	Delivered 120 packs
APR	Hokkaido Wakamono Ouen Project (Hokkaido Youth Support Project)	Provision of aid goods	Daily necessities to students through 5 university co-ops
JUN	Abashiri	Comprehensive partnership agreement	
SEP	Samani	Comprehensive partnership agreement	
SEP	Samani	Start of school meal program	1st in Hokkaido
NOV~FEB	Hokkaido International Exchange and Cooperation Center (HIECC)	Emergency support for foreigners project	Providing food to foreigners living in Hokkaido
OCT	Hokkaido Gov't Environment & Lifestyle	Creating fraud prevention flyers	Hand-outs through mobile grocery trucks
NOV	Horokanai	Development of private label products	Manufacturing and sales of pre-cooked soba noodles using buckwheat flour milled by a public-private partnership
NOV	Hiroo	Santa card	Announcement and internal compilation
2022 APR	Shosambetsu	Start of school meal program	2nd case
APR	Aibetsu	Start of school meal program	3rd case
JUL	Hokkaido Gov't Environment & Lifestyle	Special fraud awareness campaigns in our stores	Nishino, Shindo, Motomachi stores
JUL	Hokkaido Gov't Environment & Lifestyle	Special fraud awareness campaigns at Taberu Taisetsu Festivals	
AUG	Ebetsu	Cooperation in comprehensive disaster drills	Exhibition booth and vehicle display
2023 JUL	Hashikiko Alliance	Comprehensive partnership agreement	Oshamambe, Kuromatsunai, Toyoura
AUG	Nishi-Okoppe	Elderly monitoring agreement	The 175th municipality
SEP	Ryohin Keikaku	A fan convention at our Kita-Hiroshima store	Hokkaido's first fan meeting held in collaboration with Coop
OCT	Uryu	Mobile groceries by request from the local government	
NOV	Oshamambe, Kuromatsunai	Bringing mobile grocery via cost-sharing	
DEC	Taiki	Comprehensive partnership agreement	
2024 FEB	Ebetsu	Partnership Agreement for Vibrant Community Development	Three-party agreement: Ebetsu, JR Hokkaido, and Coop Sapporo
MAR	Kamoenai	Elderly Watch-Over Agreement	The 176th municipality
APR	Kyowa	Maru-gen exercise class started	
MAY	Tomakomai	Start of solar power purchase agreement (PPA) at public facilities	
MAY	Ozora	Mobile grocery to Ozora High School dormitory started, based on municipal request	
JUL	Sapporo and others	Designation of cooling shelters	
DEC	Toma	Partnership agreement for renewable energy utilization	
2025 MAR	Rumoi	Mutual agreement on the provision of food to support daily life	
APR	Rumoi	School meal program started	4th case
APR	Mukawa	Comprehensive partnership agreement	
APR	Okoppe, Okoppe Chamber of Commerce and Industry, Okoppe School Lunch Supply Cooperative, Kitami Shinkin Bank	Comprehensive partnership agreement	



Kyowa, April 2024:
Maru-gen exercise class commenced



Tomakomai, May 2024:
Start of solar PPA at public facilities

What is Coop Sapporo's Regional Policy Department?

Coop Sapporo Regional Policy Department, established in April 2018, works to solve Hokkaido's problems by strengthening ties with local governments. Reporting directly to the Senior Managing Director, the office has welcomed 7 seconded staff from municipalities. Its team visits towns across Hokkaido to listen to their issues and then implements Coop Sapporo's support initiatives based on those needs.

The Role of Consumer Cooperatives in an Era of Rapid Population Decline

In 2025, one in five Japanese citizens will be 75 or older, and a rapid population decline is upon us. Recently, rural areas have faced challenges, with administrative services struggling due to falling tax revenues and labor shortages. Amidst these growing local issues, what is expected of consumer cooperatives? We'll discuss this with Mr. Hiroshi Ono from the Ministry of Health, Labour and Welfare, which oversees Japan's consumer cooperatives.

Hideaki OMI

CEO and president
Coop Sapporo

Hiroshi ONO

Ministry of Health, Labour and Welfare
Social Welfare and War Victims' Relief Bureau
Community Welfare Division
Director, Consumer Co-operatives Affairs Office

Note: Affiliation and position are
as of the time of the interview

Our Vision: A Community of Coexistence and Inclusion

Towards being a pillar of a society of coexistence

Omi: Thank you for joining us today. To get straight to the point, Hokkaido's population is expected to drop below 5 million within FY2025. The issue of population decline has truly reached a critical point where there's no time to lose. How does the government view this?

Ono: Japan's total population peaked at 128.08 million in 2018 and is projected to fall below 90 million by 2070. Notably, the working-age population (15-64 years old) is expected to drop by about 40%, from 75.09 million in 2020 to 45.35 million in 2070. Looking at household types, single-person households accounted for roughly 40% of all households in 2020, totaling 21.15 million. This trend is expected to continue, especially among the elderly, due to an aging population and increasing singlehood. Consequently, there's a growing societal demand for new functions to replace the traditional support roles previously carried out by local communities, businesses, and families.

The Ministry of Health, Labour and Welfare is responding to this situation by pursuing various policies aimed at achieving a community of co-existence and inclusion. This vision describes a society where residents and diverse local entities support each other. It's not about passively receiving help from someone; instead, it's about fostering a community where everyone sees local challenges as their own responsibility, connects across different sectors, and participates in community building through relationships where they are sometimes supporting someone, and sometimes being supported by someone else. This is the kind of society we aim to create.

Co-ops are a significant force in Japan's economy and society, with nearly 40% household membership nationwide and a total business volume of about JPY3.7 trillion. Though private organizations, co-ops possess a high degree of public utility. Furthermore, members voluntarily invest and participate, and co-ops leverage "food" as a universal connector, enabling easy engagement across communities. Because of these unique characteristics, we have strong expectations that co-ops can truly become key players in building a community-based inclusive society.



With 'Connect' as our watchword, we aim to resolve community challenges

Omi: In 1998, Coop Sapporo faced bankruptcy. However, we were able to survive because our members supported us by not withdrawing their investments. This experience led us, in 2015—our 50th anniversary—to adopt "Connect" as our motto. We then set our business theme: to connect people to people, people and food, and people and the future to solve Hokkaido's problems. Hokkaido has 179 municipalities, and 88 of them have populations under 5,000(*). In these areas, administrative services often struggle to function adequately.

We, Coop Sapporo, operate 108 stores and 52 home delivery bases across Hokkaido. Since we also manage our own logistics, we can connect these assets to offer services that extend beyond individual municipal boundaries. For example, the school lunch program we launched in Samani in 2021 leverages our supermarket procurement, food manufacturing, and meal delivery resources. By connecting these, we built a system to deliver hot lunches at a lower cost than municipal school lunch centers.

For communities to survive, we must address challenges in food, medical care, and transportation. Our goal has been to create a food platform, which we've largely achieved through our Todok home delivery services, mobile groceries, and meal delivery services. Our next focus is on medical care. In 2023, we launched our Medical Collaboration Department to develop our own health check-up services. We'll expand the services to our members in FY2025. Additionally, we're currently preparing to establish a mutual-aid transportation system within the communities.

Hiroshi ONO



Born in Shizuoka Prefecture in 1970, Hiroshi Ono joined the then Ministry of Health and Welfare in 1993. He has since worked across various welfare fields, including long-term care, disability welfare, and community welfare. He served as Director of the Consumer Co-operatives Affairs Office from April 2024. As of April 2025, he is now the Director of the Welfare Infrastructure Division within the Social Welfare and War Victims' Relief Bureau.

Regional Policy Department: A Modern-Day "Goyo-kiki" (visiting service agent)

Ono: I'm really impressed that Coop Sapporo has set up a Regional Policy Department. I understand the team actively visits municipalities across Hokkaido to gather information on local challenges directly from mayors and various municipal officials.

Omi: Yes. During the 2018 Hokkaido Iburi Eastern Earthquake, we acutely felt the difficulty of coordinating with municipalities. That experience reinforced our understanding of the need to establish regular communication channels with local governments.

Ono: While regional co-ops typically engage at the prefectural level, actual community challenges vary by municipality, making direct municipal ties crucial for understanding. In welfare, key strategies include: 1) accessible support, 2) proactive outreach, and 3) continuous "companion-style" support. Coop Sapporo's approach aligns perfectly with these, as they listen to municipalities' "quiet voices" and collaborate on solutions. This represents a highly meaningful and effective approach.

Eco-Center driven by participation

Ono: Among Coop Sapporo's initiatives, the Eco-Center truly impressed me. I was astonished to learn it generates an annual profit of JPY300 million from processing and recycling resources collected from members.

I understand this success is largely due to members diligently washing trays, sorting them by type, and placing waste cooking oil into designated 500ml plastic bottles. This significantly reduces the labor required at the Eco-Center. This level of member cooperation is something truly unique to a co-op.

Listening closely to quiet voices

Members are deeply involved in Coop Sapporo, from operations and product development to responsibly collecting recyclables. What's truly impressive is that the profits from this recycling aren't returned to themselves but are instead used for child-rearing support. This cycle perfectly embodies their mission of connecting people to people, people and food, and people and the future. I found this incredibly moving.

Beyond that, their mobile groceries aren't just about helping people who have trouble shopping; it's designed to be sustainable by focusing on its break-even point. Similarly, with school meals, when municipalities asked for boxed lunches, Coop Sapporo innovated to create a system that delivers hot lunches instead. Having observed co-op initiatives nationwide, I can say that very few achieve this level of execution. As co-ops across Japan will undoubtedly face population decline challenges, I truly hope they can meet community expectations in the way Coop Sapporo has.

Each person's participation lights up Hokkaido's future

Omi: I've heard that when you took your current post, you read a book by Toyohiko Kagawa, who was instrumental in founding Coop Kobe.

Ono: Yes. I was appointed Director of the Consumer Co-operatives Affairs Office in April 2024. Upon assuming the role, I was given briefings on the co-operative system and reviewed the relevant legal frameworks. Still, I found it difficult to truly grasp the essence of what co-operatives represent — it didn't quite resonate with me on a deeper level.

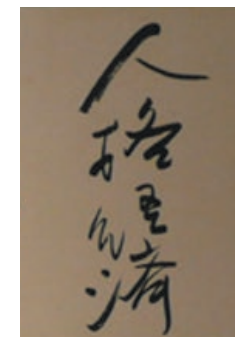
Then one day, I happened to come across a book on a shelf: The Theory and Practice of Cooperatives by Toyohiko Kagawa. As I began reading, my understanding of co-operatives shifted dramatically. Kagawa's perspective offered not just theoretical insights, but a powerful sense of purpose that moved me and reshaped how I view this work.



See the video
of this
discussion



A handwritten work
by Toyohiko Kagawa



“Because cooperatives are a spiritual movement, their success depends on the advancement of virtue among both leaders and members”

Certainly, co-ops must support their members' daily lives and maintain financial independence as a business entity. However, they are not just food retailers. While the relationship between staff and members includes "seller/buyer" aspects, it is fundamentally a spiritual movement. The Eco-Center shows this well: members don't just buy goods. They consider producers beforehand and take responsibility for final disposal. This business thrives on such virtues. Staff, in turn, are inspired by members daily, refining their own virtues in their work. This mutual relationship, I realized, is the true essence of a co-op.

Omi: One of Toyohiko Kagawa's core cooperative principles is the "personality economy," which means an economic system built on respecting individuals. Co-ops aren't just about getting benefits; they're about "participatory democracy," where members actively engage and take ownership. Kagawa believed that an organization grows stronger as both its dedicated staff and members develop as people. I think Kagawa's idea of a "personality economy" is exactly the economic model Japan needs today, especially as our society shrinks. In a stock company, shareholders receive the final profits. However, in a co-op, surpluses (what would be profit in a stock company) remain with the members and as organizational assets. This structure allows us to think about the region's future with a long-term perspective. If an initiative truly benefits the community, members will not only agree and applaud but also invest more.



Toyohiko Kagawa, often called the
"father of consumer cooperatives"

From Shrinking to Quality Concentration

Each year, we hold a general assembly where we discuss operations with our members. While we do receive critical feedback, we also get a lot of positive input. We respond to these voices by putting ideas into practice through our operations. When members see their input actualized, Coop Sapporo truly becomes "my organization" or "our organization." Ryo Yamazaki, a leading community design expert, wrote in his 2016 book, Shrinking and Enriching Japan, about "shukuju": a "high-quality, warm community that enriches itself even while shrinking." Facing a challenging future, we believe this "shukuju" is precisely our goal.

Yamazaki states that "without people's proactive participation, a 'shukuju future' is impossible." As society shrinks, we can no longer just "rely on others." We must all contribute what we can to help and support each other within the community, rather than strictly dividing roles between government and private sectors.

Coop Sapporo aims to be the "connector", creating and expanding spaces for mutual aid. We believe this will encourage further support and ensure regional sustainability. We plan to seriously begin building these new spaces and frameworks starting this year, 2025.

Ono: I think what you're doing is truly wonderful. As Coop Sapporo celebrates its 60th anniversary this year, I sincerely hope to see its continued development over the next 10, 20, and even 40 years, contributing to an even stronger Hokkaido. I also hope these initiatives spread nationwide, helping to build a stronger society. I, too, will reflect on how I can contribute, however small my part, and put those ideas into practice.

Omi: Thank you for your time today.

Todok Food Caravan

Food education classes at children's homes.
Held **9 times** in FY2024
(Total: 73 times since 2016)
101 children attended in FY2024
(Total: 905 children since 2016)

Komaruto Coop

Number of inquiries in FY2024
1,616 cases (Total: 2,359 cases since 2021)

Todok Food Bank

Donation: **JPY 96,544,405** per year
(Total: JPY 529,449,957 since 2016)
Children's homes: 22
Children's self-reliance support facility: 1
Also delivered to 5 other institutions

Stores

108 locations
Annual sales:
JPY 201.98 billion

Cooptrading (Import service)

Number of products imported from Coop Italia
and other countries: **20 items**

Meal Delivery Services

Users in FY2024: **11,250 people**
Served: 1,993,000 meals
Fleet: 213 delivery vans

Cho-co-tto

Coop Sapporo's PR magazine
(Information on food)
Published monthly: on the 21st
Circulation: **630,000 copies** / month

Lunch for Community Children's Center

Municipalities Served: 5 cities, 2 towns
Centers Operating: 353 centers
Total Meals Provided:
50,070 meals
(March 21, 2024 - March 20, 2025)

High School Student Challenge Gourmet Contest

A cooking competition using local ingredients.
Participation in FY2024:
17 municipalities
(Total 46 municipalities since 2013)
Participating schools in FY2024:
19 schools
(Total: 55 schools since 2013)

Coop Family Funeral

39 funeral halls across Hokkaido
Sales in FY2024: JPY 415 million
Number of services held: **3,500**
(Total: 8,040 since July 2022)

Dementia Prevention

Caravan to promote awareness and
prevention of dementia.
449 participants
in 11 municipalities per year
(Total: 2,248 people since 2019)

Community-wide Health Program

Dementia prevention program for seniors.
Held in 27 municipalities
1,641 enrolled
53,615 participated per year
(Total: 309,806 participants since 2018)

Mobile Grocery Kakeru

Covering 137 municipalities
97 trucks dispatching from 60 stores
Annual sales: **JPY 2.23 billion**

Todok home delivery

Households Served: **482,589** households
Logistics Centers: 52 locations
Annual sales: JPY 116.9 billion
Fleet: 1,360 trucks

Hokkaido Logi Service (Logistics service)

Trucks: **750**
(Daily inbound at Ebetsu Logistics Center)

Taberu Taisetsu Festival (The Importance of Eating)

Food education events.
Participation in 2024: **30,598 people**
(Total: 349,074 since 2007)

Agricultural Awards

Supporting excellent producers, as decided
by consumers. Held once every 4 years.
Application for the 12th awards: **60**
(Total: 1,322 applications, 223 awardees since 2004)

School Meal Program

Municipalities: 3
(Samani, Aibetsu, Shosanbetsu)
Meals served in FY2024: **89,847**
(Total: 294,482 meals /
September 2021 - February 28, 2025)
Currently serving 500 meals daily

Coop Travel

Annual sales: **JPY 2.34 billion**
in 5 branches
Sapporo: 2
Tomakomai: 1
Asahikawa: 1
Hakodate: 1

Elderly Monitoring Agreements

Contracts with 176 out of 179 municipalities
215 incident calls made in FY2024
(Total: 1,842 cases since 2010)

Cultural Center, satellite schools, Cultural Appreciation Society

Cultural Center: 18 schools / Kitchen studios: 3
Satellite venues: 32 /
Cultural Appreciation Society members: 684
Annual sales: **JPY 454.15 million**
Participants in FY2024: 7,805

Connecting People to People Forming Connections via Cooperatives



Connecting People and Food Food Production Capabilities



Factories

Annual sales: **JPY 25,14 billion**
• Coop Sapporo Fresh Food Processing Center
(meat and seafood)
• Coop Foods (Ishikari, Ebetsu, 5 meal factories,
consignment cooking)
• Dream Factory
• Sapporo-eki Tachiuri Shokai (Bensaitei)
• Hokkaido Hamanasu Foods (natto)
• Taisetsu Water Resources Conservation Center
(bottled water)
• Sakura Foods (ice cream)
• Cradle Kounou (Kimobetsu and Date factories)
• Cosmo Japan (meat)
• Agritech Makkari (agricultural products)

HATAKE Restaurant (Restaurant on the Farm)

A one-day restaurant that connects
producers, chefs, and members.
Fee: JPY 9,000 per person
Times held in FY2024: 14
(Total: 266 since 2010)
Participation in FY2024: **661**
(Total: 9,567 since 2010)

2024 Noto Earthquake and Torrential Rain Disaster Relief Fundraising

Total: **JPY 174,222,768**

Coop Sapporo College Scholarship

JPY 1 million over four years per student.
Recipients in FY 2024: **270 people**
(Total: 1,872 since 2017)
Amount awarded in 2024: **JPY 67.5 million**
(Total: JPY 468 million since 2017)



Connecting People and the Future Development of Social Businesses



Promoting 100% Renewable Energy

Achieving 100% renewable energy by 2040.
The 13th registrant in Japan.
Renewable energy introduced: 98 stores
Annual CO₂ emissions reduction in 2024:
68,400 tons
(Total: 6,247,002 tons since 2021)
Self-commissioned solar power:
Annual supply: 19 GWh (2025 forecast)
Solar PPA projects: 7 facilities
Annual supply: 750 MGW (2025 forecast)

Mutual Aid

Members: **662,000**
Annual sales: JPY 2.21 billion

Operation Ocean Clean-up!

Participation in 2024: **11,416 people**
(Total: 32,681 since 2021)
Locations: 47

Medical Collaboration

FY2024
Health check-up locations: **175**

FY2024
Individuals receiving health check-ups: **8,941**

Coop Partners

Disability employment rate: **8.13%**

Number of employees with disabilities: **842**

Ehon-ga-Todok

Free children's books.
Donated to **11,027 families** in 2024
(Total: 141,196 families since 2010)

61,215 books presented in 2024
(Total: 644,287 books since 2010)

Ehon Wakuwaku Caravan
A fun program for kindergartens and
nursery schools.
185 visits in 2024
13,623 children participated in 2024
(Total: 1,458 visits and 123,830 children
since 2012)

Todok Eco Station

Base for environmental educations.
Visitors: **1,805** per year
Including 694 elementary and
junior high school students from 12 schools
(Total: 12,138 visitors since 2017)

Enecoop (energy)

Annual sales: **JPY 12.37 billion**
Locations: 15
Solar farms: 2 in Obihiro

Todok Power (electric utility)

Annual sales: JPY 7,031 million
Household served in FY2024: **44,773**
Businesses served in FY2024: 510

Collaboration with Universities

• Kansai University
• Otaru University of Commerce
• Rakuno Gakuen University
• Asahikawa City University
• Asahikawa City University Junior College
• Muroran Institute of Technology
• Hokkaido Bunkyo University
• Hakodate Junior College
• Sapporo University
• Hokkaido University
• Hokkai Gakuen University

Retail Partnerships

• JA Minenobu (Bibai)
• Uocho (Hakodate, Hokuto, Nanae / 18 stores)
• Kokowa (Hokuryu)
• Fresh Mart Shintani (Moseushi)

Coop Sapporo Business Map

MAP

Coop Sapporo involved in a number of
inter-"connecting" projects to address different
needs in a wide variety of fields. These pages
provide a brief summary of our businesses.

Membership	2,059,239
(Membership ratio: 73.29%)	
* Households in Hokkaido 2.8 million	
Capital	JPY89.6 billion
Total sales	JPY 324.1 billion
Stores	JPY 201.9 billion
Deliveries	JPY 116.9 billion
Mutual aid	JPY 2.2 billion
Others	JPY 3 billion
Ordinary income	JPY 5.3 billion
Employees	15,864
* People with disabilities 8.13% (842 people)	
* International employees 425 people	

As of March 20, 2025

Todok Station

A community space within delivery centers.
32 locations (8 located inside stores)
39,595 visitors in FY2024
(Total: 218,505 visitors since 2016)

First Child Box · Coop Child Box

A free childcare support packages.
11,839 packages delivered in FY2024
(Total: 81,490 since April 2018)
*50% of childbirth in Hokkaido in 2024

Eco Center

Annual sales: **JPY 500 million**
Collection volume: 33,450 tons
(Total: 511,969 tons since 2008)
Used clothing: 1,208 tons per year
Plastic bottles: 5.11 million per year

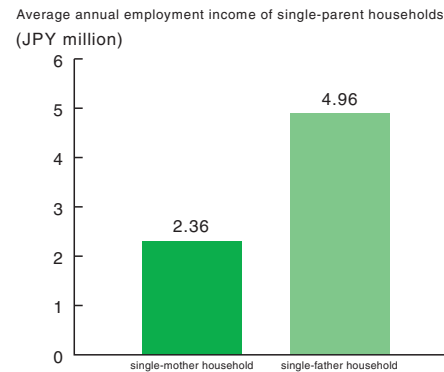
SDGs Platform

A public-private-academic council that supports
solutions for Hokkaido's environmental and
poverty issues. (Secretariat: Coop Sapporo)

10th SDGs Study Conference participants:
464 people
(Total: 2,018 people across 10 sessions since 2019)

Coop Future Forest Fund

Planted: **4,902 trees** per year
(Total: 129,939 trees since 2008)



Figures are from the Ministry of Health, Labour and Welfare's "Nationwide Survey on Single-Parent Households" in FY 2021.

Income of Single-Mother Households

Average annual employment income	JPY 2.36 million
Average annual household income including cohabiting family members	JPY 3.73 million

When comparing average annual household income, using the average income of households with children as 100, single-mother households score 45.9.

Number of scholarship recipients and amount awarded in FY2024

707 students JPY 8,463,000
(Total: 4,806 students and JPY 623,680,000 since 1989)



Economic hardships lead to gaps in education >>>

High School Scholarship for Single-Parent Families

Currently, half of all single-parent households in Japan live in poverty, and some children are forced to give up pursuing higher education due to financial reasons. The Coop Sapporo's Social Welfare Fund was established in 1989 and has been providing scholarship support for over 30 years to single-parent households and children with physical or mental disabilities. The program provides 10,000 yen per month for three years until graduation towards students in single-parent families facing financial difficulties who attend high school (including special needs) or technical colleges. The scholarship is funded by donations from individuals and organizations, as well as 10% of the operating profits from Coop Sapporo's affiliated companies.



Loan repayments discourage marriage and childbearing >>>

Student Loan Repayment Support Program for New Colleagues

To create a supportive work environment for new employees, we introduced the Student Loan Repayment Support Program in 2019. For employees who join Coop Sapporo as new graduates after completing university or graduate school, we provide a monthly payment equivalent to half of their student loan repayment amount as part of their salary, for up to three years after joining. If the monthly repayment exceeds JPY 20,000, we will cover the amount exceeding the person's JPY 10,000 payment cap.



*Photo is for illustrative purposes only.

Program utilization and amount awarded in FY2024

49 employees JPY 404,995 per month
(Total: 145 employees & JPY 34,962,096 yen since 2019)



Soaring tuition fees can cause declining birth rates and depopulation >>>

College Scholarship: JPY 1 Million Grant Over Four Years

Due to rising tuition fees, one out of every two college students now take out student loans. They often leave students with significant debt after graduation, which can result in a cycle of poverty and may further accelerate declining birth rates and population decrease. Our College Scholarship program provides university students working at Coop Sapporo with a no-repayment scholarship of JPY 250,000 per year, for up to four years.



Number of users and amount of scholarship awarded in FY2024

270 students / JPY 67,500,000
(Total: 1,872 students and JPY 468,000,000 since 2017)

FY2024 People to People Activities Report



Helping the elderly who have no one to rely on >>>

Komaruto Coop Launches Estate, Pre-mortem, and Post-mortem Property Organization Services

Komaruto Coop Consultation Service is a personal errand support service for individual members who use Todok home delivery or Coop Meal Delivery Service. In recent years, there has been a growing number of consultations regarding the disposal of furniture and household items. In response, we launched Estate, Pre-mortem, and Post-mortem Property Organization Services to our members in Sapporo starting in September 2024.



Number of inquiries in FY2024

1,616 cases
(Total: 2,359 cases / since 2021)



Providing peace of mind for the final farewell >>>

Coop Family Funeral Service: Expanding to Kitami, Kushiro, Obihiro, and Abashiri Areas

Coop Family Funeral (formerly Coop Funeral Service Feriae), launched in 1996 in response to member requests, formed a business partnership with With House (operated by Memoru Holdings) in 2021 to expand its network of funeral venues. In FY2024, new halls were opened in Kitami, City of Kushiro, Obihiro, Abashiri, and Ishikari. In December, a second funeral venue in the Kushiro area, Coop Family Funeral With House Hoshigaura, was opened.



Services conducted in FY2024 / Number of funeral homes

3,500 services / 39 halls across Hokkaido
(Total: 8,040 services since July 2022)



Expanding the base of tourism human resources >>>

Day-Trip Volunteer Tour with Sapporo International University and Sapporo Shinyo High School

Coop Travel organized the tour together with Sapporo International University and Sapporo Shinyo High School. Students from the university visited Niki Town, where they experienced harvesting and crop maintenance work while also listening to the concerns of local producers — particularly the issue of labor shortages during harvest season. Based on these insights, they developed and carried out a one-day volunteer tour to help with grape and tomato harvesting during peak seasons.



Number of participants:

45 people
(Two one-day tours were conducted)



Slowing the decline of physical strength and cognitive function among the elderly >>>

Marugen Exercise Classes for Seniors: Expanding Across Hokkaido

The community-wide Health Program for Elderly People, Marugen is a fitness class conducted by the NPO Social Business Promotion Center, Coop Sapporo, and Hokusho University in cooperation with the local government. Under the guidance of certified health and fitness trainers, participants enjoy exercising at their own pace. The program is held 48 times a year in small classes of up to 25 people.



FY2024 program participation

27 municipalities / 53,615 people
(Total: 309,806 people / April 2018 - February 2025)



For a faster return to normal life ▶▶▶

Fundraising for the 2024 Noto Peninsula Earthquake and Noto Heavy Rain Disaster Relief

On January 1, 2024, the Noto Peninsula Earthquake struck, followed by the Noto Heavy Rain in September, both causing extensive damage. In support of those affected and to help them return to their normal lives as quickly as possible, Coop Sapporo joined the Japanese Consumers' Co-operative Union's 2024 Noto Peninsula Earthquake and Noto Heavy Rain Disaster Relief initiative. Donation drives were held across all stores, through Todok home delivery, and via the Todok App.



Total Amount of Donations

JPY **174,222,768**

In-store & App Donations:
January 9 – March 20, 2024 / September 30 – November 30, 2024
Todok Delivery Services Donations:
January 22 – April 26, 2024 / October 14 – November 29, 2024



Supporting children's independence through food ▶▶▶

**Sharing the Joy of Cooking:
Todok Food Caravan**

Young adults in children's care homes must leave the facility by the age of 22 at the latest and become independent. Todok Food Caravan is a food education program for children living in children's care homes connected to us through Todok Food Bank. Coop Sapporo staff visit them to teach basic cooking skills and share the joy of preparing meals.



Number of programs and participants in FY2024

9 facilities, 101 children
(Total 73 times, 905 participants / since 2016)



For a faster return to normal life ▶▶▶

**Home Delivery Staff Dispatched for
On-site Support in the Noto Peninsula Earthquake**

In response to the Noto Peninsula Earthquake, we carried out support activities for the home delivery services of Coop Ishikawa from February to April 2024 to assist their staff. Each week, a team of two staff members from Coop Sapporo was sent to the affected area to support activities such as sorting products and making deliveries. A large number of coop staff members from all over the country took part in the activities, demonstrating the strong unity and solidarity of coops nationwide.



Support period

74 days

(January 22 – April 5, 2024)

Number of support personnel

22 people



Make effective use of food that would go to waste ▶▶▶

**Todok Food Bank:
Providing Food to Children's Care Homes**

The Todok Food Bank was launched on May 5, 2016 with the aim of helping children as well as solving the problem of food loss. Through this initiative, food items returned due to ordering errors and other issues in Todok home delivery are provided to 22 children's care homes, 1 children's self-reliance support facility, and 5 other organizations within Hokkaido.



Amount provided in FY2024

JPY 96,544,405 (28 facilities)
(Total: JPY 529,449,957 / since 2016)

FY2024 **People to People** Activities Report



Supporting the lives of people with dementia ▶▶▶

**Dementia-Friendly Stores:
29 Stores in Sapporo Registered**

Sapporo City started a registration system for dementia-friendly stores and businesses in December 2024 with the aim of supporting the lives of people with dementia. Coop Sapporo has always offered assistance to its members and helped them with their problems so that they can shop comfortably. In recognition of these efforts, 29 of our stores in Sapporo were registered in this system.



Number of registered stores

29 stores in Sapporo

* Registered in December 2024



Promoting Barrier-Free Employment ▶▶▶

**Creating Inclusive Work Environments:
Disability Employment Rate Exceeds 8%**

As of April 2024, the legally mandated employment rate for people with disabilities set by the Ministry of Health, Labour and Welfare was 2.5%, but Coop Sapporo significantly exceeded this requirement. We have a variety of workplaces throughout Hokkaido, including stores, delivery centers, logistics facilities, and food factories, and we have created an environment that meets the needs and characteristics of people with disabilities who want to work locally.



Employment Rate and Number of Employees with Disabilities

8.13% / 842 employees

* As of March 2025. Statutory employment quota for Coop Sapporo: 781.0 employees.



Supporting safe and secure living ▶▶▶

**Designed for Families with Children:
Numanohata Store Opens**

On November 14, 2024, Numanohata Store opened in Tomakomai area, one of the areas with a growing population. In this area, there is a growing number of people in their 30s and 40s raising children, and the proportion of single-person households is also high, so we are strengthening our product lineup to meet the needs of these groups. To that end, this store has a community space called Todok Station, open to parents, children, and the wider community. Additionally, its rooftop is equipped with one of the largest solar panel systems among Coop Sapporo stores, supplying 10% to 15% of the electricity used by the store, making it environmentally friendly.



**MUJI products now available at Coop Sapporo stores
(sales started at eight locations across Hokkaido)**

MUJI stores are currently located next to or inside eight Coop Sapporo locations. Due to their popularity among members, starting in September 2024, MUJI products have also been made available at eight of our stores. Around 900 of MUJI's most popular items are now available in-store.



- Stores Carrying MUJI Products
Kaizuka Store, Plaza Store, Megumino Store, Nakashibetsu Store, Satsunai Store, Date Store, Twin Harp Store, Yoichi Store
- Stores Adjacent to MUJI Locations
Iwamizawa Minami Store, Numanohata Store, Shizunai Store
- Stores with MUJI as a Tenant (inside the store facility)
Yamahana Store, Soen Store, Socia Store, Fujino Store, Kitahiroshima Store

Number of new Coop members in FY2024

47,709 people

※As of March 20, 2025
(Total membership: 2,059,228 people)



	Area	Venue	Date	Number of Participants
1	Hakodate	Hakodate University	Sep. 14	2,807
2	Tomakomai	Hokuyo University	Sep. 14	1,910
3	Obihiro	Agri Arena	Sep. 21	2,882
4	Muroran	Nihon Kogakuin College of Hokkaido	Sep. 21	1,016
5	Kitami	Sun Dome Kitami & Sun Life Kitami	Sep. 28	3,509
6	Asahikawa	Dohoku Arcs Taisetsu Arena	Oct. 5	4,828
7	City of Kushiro	International Exchange Center	Nov. 16	2,264
8	Sapporo	Daiwa House Premist Dome	Nov. 23	11,382

See Coop Sapporo's contributions here



Number of participants in FY2024

30,598 people (8 venues)
(Total: 349,074 participants since 2007)



Support our producers!
Energizing the community with food ▶▶

A one-day-only special lunch experience:
HATAKE Restaurant (restaurant on the farm)

The venue is none other than the farm of a producer who won the Coop Sapporo Agriculture Award. At HATAKE Restaurant, a popular chef in Hokkaido offers a special one-day-only lunch course on-site. It offers a relaxing moment to walk through the fields where the ingredients are grown and to experience the passion and philosophy of the producers and chefs. Also, it's a time to appreciate the importance of local production for local consumption and to feel proud of living in Hokkaido.



Number of events and participants in FY2024

14 events held / 661 participants
(Total: 266 times & 9,567 participants since 2010)



Promoting interest in food education, the environment, and everyday lifestyle ▶▶▶

Taberu Taisetsu Festival 2024:
Held across eight regions in Hokkaido

Taberu Taisetsu Festival is a large scale food education event with free admission where visitors can enjoy learning about the importance of eating. Launched in 2007, the event offers hands-on programs on a variety of themes that connect not only to food but also to the environment and lifestyle. In addition to the Coop Sapporo booth, there are booths from well-known local manufacturers and schools, fresh local vegetables for sale, and popular hands-on job experiences where children can try home delivery or working at a cash register. The activities, enjoyable for both adults and children, are evolving every year!



Expand the sales of local products in Hokkaido ▶▶▶

Hokkaido Dosanko Plaza:
Opened within the Kashiwa and Toko stores

Coop Sapporo has signed a comprehensive partnership agreement with Hokkaido to expand sales channels for food products. To expand the sales of local products in Hokkaido, Coop Sapporo has brought Hokkaido Dosanko Plaza into our stores. Following Kutchan and Yunokawa stores, Dosanko Plaza opened at Kashiwa store in Obihiro on November 29, 2024, and at Toko store in Asahikawa on February 27, 2025. Hokkaido specialty products can be purchased at these venues.



Number of Dosanko Plaza inside Coop Sapporo stores

4 plazas
(Kutchan store, Yunokawa store, Kashiwa store, Toko store)

The 12th Coop Sapporo Agricultural Award – Main Award Recipients

Agricultural Awards	Hokkaido Governor's Grand Prize	Daichi no MEGUMI (Ozora)
	Coop Sapporo Grand Prize	Orikasa Organic Farm (Makubetsu)
	Special Award	Watanabe Wagyu Farm (Shinhidaka)
		Suzuki Farm (Hiroo)
	Judging Committee's Special Award	Ren Nakasendo
Exchange Award	Sapporo Mayor's Award	Soba no Sakamoto (Horokanai)
	Special Award	Masuya (Obihiro)
New Farmer Award	Grand Prize	Tokunaga Farm (Chitose)
	Special Award	VEGGIEHILLS (Tobetsu)
Business Model Award	Grand Prize	Taniguchi Farm (Asahikawa)

See Coop Sapporo's contributions here



Number of entries and awarded groups for the 12th Coop Sapporo Agricultural Award

60 entries / 19 awarded groups
(Total: 1,322 entries, 223 awarded groups / since 2004)



Supporting the elderly with meals and monitoring ▶▶▶

Delivering Delicious Meals:
Coop Meal Delivery Service

We launched Coop Meal Delivery Service in 2010 for those who have difficulty cooking dinner at home. Our in-house dietitian prepares menus, carefully considering salt content, calories, and the number of items on the menu. We are committed to delivering dishes that are delicious even with reduced salt content. By having familiar staff deliver from Monday to Saturday, we also play a role in looking out for our customers.



Number of Coop Meal Delivery Service users and meals in FY2024

11,250 users / 1,993,000 meals per year
(Total: 143,400 users & 21,293,000 meals since 2010)



Supporting producers from the consumers' perspective ▶▶▶

Forging new value through agricultural connections:
12th Coop Sapporo Agricultural Awards

The Coop Sapporo Agricultural Award was established in 2004 with the concept of supporting outstanding primary industry producers in Hokkaido from the consumer's perspective. Since then, the award has recognized producers of vegetables, meat, eggs, and other agricultural products who are engaged in initiatives that deserve wider recognition, such as creating new value in food and practicing sustainable, circular agriculture. In addition to presenting the awards, the initiative has expanded into various projects, such as HATAKE Restaurant and selling Imperfect Vegetables and cage-free eggs. The 12th Agricultural Award was held in 2024, receiving 60 applications. The 13th Agricultural Award is scheduled to take place four years later, in 2028.



25,000 items delivered anywhere in Hokkaido ▶▶▶

Expanding its frozen product offerings:
Todok Home Delivery

The newly established Frozen Center (cold storage facility) on the premises of the Ebetsu Logistics Center began operations in May 2024. As a result, the number of frozen items handled has expanded from 700 to 1,500. At the same time, distribution of a special edition of the catalog "Frozen Products Itsudemo Todok" has begun. Todok home delivery will continue to evolve to meet customer needs.



Number of households subscribed Todok Delivery Services

482,589 households
* As of March 17, 2025



Teaching the importance of food to students ▶▶

Farm to Table Experience for High School Students: Animadore

Supported by Coop Sapporo, Animadore is a hands-on educational program that encourages high school students to explore food, agriculture, and future career paths. The program offers a diverse range of hands-on activities, including farm work, bus tours to visit farmers, and opportunities to sell agricultural products. Now in its tenth year, Animadore has become a recognized inter-school partnership initiative among Sapporo's municipal high schools.



Number of Schools and Participants in Animadore in FY2024

5 schools / 30 participants

Participating Schools:
Sapporo Kaisei Secondary School (Upper Division), Sapporo Shinkawa High School,
Sapporo Kiyota High School, Sapporo Moiwa High School, Sapporo Odori High School



Learning about local traditions and society through food ▶▶

High School Student Challenge Gourmet Contest

This is a contest where high school students develop, cook, and present their own original food products. Participants research and discover local food cultures and ingredients, working in collaboration with regional businesses and government organizations to create “Our Hometown Gourmet” dishes. In the 12th edition of the contest (FY2024), the Challenge Gourmet Award was presented to Hokkaido Shizunai Agricultural High School. The Coop Sapporo Award went to Hokkaido Obihiro Agricultural High School.



Participating Municipalities and Schools in FY2024

17 municipalities / 19 schools (36 teams)
(Total: 46 municipalities & 55 schools since 2013)



Easing the workload of parenting ▶▶

Meal Provision During No School: Lunch for Children's Halls

During summer and winter school holidays, when school lunches are unavailable, parents typically need to prepare boxed lunches for children attending children's halls. To alleviate this burden, Coop Sapporo, commissioned by local governments, provided lunch services to children's halls in Sapporo, Kitahiroshima, and Asahikawa during the summer holidays. During the winter holidays, this service was expanded to include Tomakomai, Otaru, Ikeda, and Tobetsu.



Number of Children's Halls & lunches ordered & municipalities

353 halls / 50,070 meals (5 cities & 2 towns)

Encouraging the next generation of culinary and food industry professionals ▶▶

National High School Cooking Championship: Umaissho Koshien

Umaissho Koshien is a cooking contest where high school students from across Japan compete in pairs to showcase their culinary skills. Coop Sapporo supported the event as a special sponsor and established the newly created Coop Sapporo Award. Winning entries receive product development and commercialization support through Coop Sapporo's production channels. In FY 2024, Keisei High School from Kumamoto Prefecture was honored with the Coop Sapporo Award.



Participating Schools in FY2024

18 schools applied / 8 schools advanced to the finals

FY2024 People and Food Activities Report



Delicious, safe, and affordable products ▶▶

Private Brand (PB) Naruhodo Product Series

Committed to providing safe and trustworthy products, Coop Sapporo offers Naruhodo Product Series—a line of items that are simple, high quality, and manufactured in Hokkaido whenever possible. Each product's name clearly reflects its unique features, often in a straightforward and descriptive manner. In a consumer-first approach, nutritional information—which is typically displayed in small print—is prominently placed for better visibility and transparency.



Number of products / Total sales in FY2024

238 items / JPY 8,178,800,000

* As of March 2025



Growing demand for time-saving cooking solutions ▶▶

Freshly Made In-Store: Ready Meal Campaign

The average household size in Hokkaido stands at 2.18 persons, with single-person households accounting for 40.8% of all households in Sapporo. In addition, the number of dual-income families continues to rise, cooking time is showing a clear downward trend. In response to these lifestyle shifts, Coop Sapporo launched the Ready Meal Campaign in February 2020. By using fresh ingredients from our own stores and focusing on delivering great taste, all meals are prepared in-store with care. The number of participating stores has steadily grown, and a variety of new menu items continue to be introduced.



Number of products / Total sales in FY2024

368 items / JPY 3,669,307,210

(Total for agricultural, seafood, meat, and deli products)



Offering the delicious taste of factory-fresh ice cream ▶▶

Sakura ICE CREAMERY Opens: Committed to Hokkaido-sourced ingredients

Sakura Foods, an affiliate of Coop Sapporo, has been dedicated to making ice cream for 63 years, focusing on Hokkaido-made ingredients. On June 28, 2024, the company opened its factory-direct brand shop, HOKKAIDO Sakura ICE CREAMERY, located at 1-21-15 Okusawa, Otaru. Visitors can now enjoy the exceptional flavor of freshly made ice cream—an experience previously known only to the employees.



Units sold / Total sales

8,428 units / JPY 3,486,120



Providing safe and reliable food ▶▶

Hokkaido Corn Ice Cream Released: Developed with our members

As our first attempt, Coop Sapporo collaborated directly with our members to co-develop a new product. After multiple rounds of testing, we launched Hokkaido Corn Ice Cream with Kernels in May 2024—a treat that showcases the rich agricultural flavors of Hokkaido. The ice cream features a pleasantly chewy texture from whole corn kernels and highlights the natural sweetness of the corn, complemented by the creamy richness of Kogane Sodachi Betsukai Milk.



Units sold / Total sales

20,000 units / JPY 4,960,000



Approximately 80% of marine debris originates from urban areas ▶▶▶

Operation Clean Up the City! First-ever event, this time focusing on urban areas

The majority of marine debris originates from urban areas, making individual awareness about minimizing waste in daily life crucial. Emphasizing regular cleanup activities as part of everyday life and aiming for sustained community beautification, Coop Sapporo organized the event, Operation Clean Up the City! on October 26, 2024, focused on cleaning Odori Park in Sapporo. Held in collaboration with YOSAKOI, this first event attracted 530 participants.



Participants / Garbage bags filled (October 26, 2024)

530 participants / 11 bags

* Equivalent to 45-liter bags



Advancing decarbonization and community development ▶▶▶

Toma Town & Enecoop: Partnership on Renewable Energy Utilization

On December 25, 2024, Enecoop signed a partnership agreement with Toma Town to collaborate on the utilization of renewable energy. Aimed at promoting decarbonization and develop the local community, this initiative includes various efforts such as fostering the local production and consumption of renewable energy within Toma Town. We remain committed to advancing a low-carbon and decarbonized society throughout Hokkaido.



December 25, 2024



Marine environmental damage caused by plastic waste ▶▶▶

Operation Ocean Clean Up! 10,000 people participated in garbage collection

In response to the critical issue of marine pollution, Operation Ocean Clean Up! was launched in 2021 with the mission to encourage action starting from familiar, local environments. In 2024, a coordinated two-day cleanup effort took place simultaneously across 47 coastal locations throughout Hokkaido, including two river sites and one lake. Coop Sapporo staff and members were joined by numerous companies, schools, and local governments in this collective effort.



Participants / Garbage bags filled (May 15 and 18, 2024)

11,416 participants / 4,170 bags

(Total: 32,681 participants & 17,524 bags since 2021)

* Equivalent to 45-liter bags



Promotion of forest development activities ▶▶▶

Comprehensive Partnership with the Hokkaido Forest and Greenery Association

The Hokkaido Forest and Greenery Association, a public interest incorporated foundation, is dedicated to nurturing local green spaces, developing Green Youth Club, and supporting greening volunteer activities throughout Hokkaido. Their mission is to preserve and pass on Hokkaido's lush and vibrant forests to future generations. On March 29, 2024, Coop Sapporo signed a comprehensive partnership agreement with the association. Moving forward, we aim to deepen our collaboration and explore a wide range of joint initiatives.



May 29, 2024

Amount of Donation

JPY 5,932,079



See Coop Sapporo's contributions here



Collections at Eco Center in FY2024

33,450 tons

(Total: 511,969 tons since 2008)

People who received a FCB/CCB in FY2024

11,839

(Total: 81,490 since 2018)



Reduction of electricity costs and environmental impact ▶▶▶

Tododen AI Service Starts, Visualizing Electricity Usage by Appliance

On November 1, 2024, Todok Power launched Tododen AI, an innovative service leveraging artificial intelligence. Available exclusively to our members using Todok Power, this service provides detailed insights into household electricity consumption across five categories: heating and cooling, refrigerator, standby power, lighting, and other appliances. By offering tailored recommendations for energy-saving measures, Tododen AI empowers members to reduce their electricity bills.



October 30, 2024



The proceeds from recycling used to support childcare ▶▶▶

Eco Center Launches Tableware Recycling

Coop Sapporo Eco Center compresses and processes recyclable materials collected from stores and delivery services, sells them, and allocates 100% of the proceeds to support childcare. This enables programs such as Ehon-ga-Todok (see p.30), First Child Box (FCB) gifted to families expecting their first child, and Coop Child Box (CCB) for those with a second child or beyond. From 2024, tableware and cooking utensils can also be collected through Todok Delivery Service. We have also installed Todok Eco Cycle Boxes at a total of 15 stores in Obihiro, Asahikawa, Hakodate, and Tomakomai areas, and started collecting used paper.



Promotion of locally produced and consumed renewable energy ▶▶▶

Tomakomai & Enecoop Begin Municipal Solar Power Generation Project

Tomakomai City is implementing solar power generation systems using the Power Purchase Agreement (PPA) model*, making use of the rooftops and land of city-owned facilities. Enecoop was designated as the implementing company for the installation at four facilities and has begun power generation and electricity supply at those sites. This allows Tomakomai to promote decarbonization at each facility without any initial investment, while also reducing electricity costs.



May 28, 2024

Electricity supplied and CO₂ emissions reduced in Tomakomai by January 2025

395,000 kWh / approximately 210,000 tons of CO₂

* Power Purchase Agreement: A long-term contract for purchasing electricity



- 1** Jan to Feb 2025

Participants are invited to recommend one picture book they love most for reading aloud.
- 2** Mar 2025

The top 15 nominated picture books will be selected.
- 3** Apr to Jun 2025

Final voting takes place to choose from the top 15 picture books.
- 4** Oct 2025

The grand prize winners will be announced, and an awards ceremony will be held.

Number of entries
Read-Aloud Picture Book Award
Chosen by Children and Teachers

2,330 preschools nationwide
(including 241 in Hokkaido)

Read-Aloud Picture Book Award
Chosen by Picture Book Lovers

3,626 entries nationwide
(including 880 from Hokkaido)



Creating community spaces for child-care ▶▶▶

Parent-Child Play Area:
Todok Station

Finding places for children to play freely has become increasingly difficult nowadays. Driven by the wish to create a welcoming space where parents and children can relax together, we opened Todok Stations in 2016. These spaces are located alongside our delivery centers and stores across Hokkaido and are available free of charge. We also regularly host events for parents and children.



Todok Stations across Hokkaido and number of users in FY2024

32 locations / 39,595 users
(Total: 218,505 users since 2016)



Sharing the joy and value of reading a story to children ▶▶▶

Let's choose our favorite picture books:
Everyone's Read-Aloud Picture Book Award

This prize was launched in collaboration with co-ops across Japan as a popularity vote to choose the picture book most loved by those who enjoy reading aloud. Voting is held in two categories: Read-Aloud Picture Book Award Chosen by Children and Teachers, and Read-Aloud Picture Book Award Chosen by Picture Book Lovers. The grand prize winners in each category will be announced and celebrated at an awards ceremony in October 2025.



Achieving zero traffic accidents for new first-graders ▶▶▶

School Backpack Cover Donation
to New First-graders across Hokkaido

Data from 2019 to 2023 show that first graders experience 2.9 times more traffic accidents while walking compared to sixth graders. To protect new first graders as they begin walking independently, Coop Sapporo has been donating school bag covers since 2010 to promote traffic safety awareness among new students across Hokkaido. The cover features three Coop characters: Todok, Kakeru, and Kururin.



Municipalities receiving covers / Covers provided in FY2024

140 municipalities / 18,784 covers
(Total: 312,644 covers since 2010)



Number of households receiving picture books / books given in 2024

11,027 households / 61,215 books
(Total: 141,196 households & 604,287 books since 2010)

Number of facilities visited by Ehon Wakuwaku Caravan /
Number of participants in FY2024

185 facilities / 13,623 children
(Total: 1,458 facilities & 123,830 children since 2012)



Supporting families where both parents work ▶▶▶

Coop's After-School Care:
Todok Kids Club

In April 2025, Coop Sapporo launched a new initiative, Coop's After-School Care: Todok Kids Club, in Shinkotoni and Nopporo. The concept is to create a warm, welcoming space that feels like coming home. Children are encouraged to grow in both heart and mind through unique experiences offered by Coop Sapporo, such as meeting local producers, taking part in work experiences, and making snacks.



Number of applicants

30 applicants / (2 facilities)
(Shinkotoni / Nopporo)



Creating opportunities for parent-child interactions ▶▶▶

Ehon-ga-Todok and Ehon Wakuwaku Caravan

Picture books have the power to nurture children's imagination and improve communication between parents and children. Ehon-ga-Todok is a parenting support initiative we launched in June 2010 with the hope of creating a "Family Heirloom". We provide a total of eight picture books free of charge to each member family with children aged one to two years old. Since 2012, we have also been running Ehon Wakuwaku Caravan, a program that visits preschools and kindergartens across Hokkaido to share the joy of picture books with children. These parenting support initiatives are funded through proceeds from our recycling programs. Each member's eco-friendly actions help create happy moments of connection between parents and children.



Parenting Support Through Reading ▶▶▶

Comprehensive Partnership Agreement
with Reliable Group

On September 4, 2024, Coop Sapporo entered into a comprehensive partnership agreement with Reliable, the company that operates Coach & Four retail chain. This partnership will strengthen our joint efforts to support parenting and contribute to local communities through reading promotion. It will also enable broader collaboration across multiple areas, including enhancing logistics efficiency by utilizing Coop's transportation network and expanding the distribution of both companies' private brand products.



Number of participants in the first joint event under the new partnership

380 people



Strengthening the promotion of SDGs across Hokkaido ▶▶▶

Learning from the Latest Case Studies: SDGs Study Group

Hokkaido SDGs Promotion Platform (secretariat: Coop Sapporo) is advancing the promotion of SDGs by organizing SDGs Study Group. The 10th conference, held in December 2024, featured a keynote speech by environmental journalist Junko Eda Hiro along with case reports from schools recognized in the 2023 Hokkaido regional competition of SDGs Quest Mirai Koshien.



Number of participants in the 10th SDGs Study Group

464 people

(Total: 2018 / held 10 times since 2019)



Preserving the wetland for our children ▶▶▶

Joint Project with Suntory: Let's Protect Kiritappu's Nature!

We held a joint project with the Suntory Group called Let's Protect Kiritappu's Nature! From August 26 to September 17, one yen per eligible item purchased at stores or through Todok Delivery Services was donated to the Kiritappu Wetland National Trust. Award-winning product from the High School Student Challenge Gourmet Contest, created by students at Kiritappu High School, were also sold as a targeted item.



Amount donated in FY2024

JPY 802,325

(Total: JPY 1,649,275 / since 2023)



Preventing load collapse and reloading ▶▶▶

Ergo Loading System: First introduced in Japan

At Ebetsu Logistics Center, a long-term initiative aimed at reducing labor and improving operational efficiency has been underway. In November 2024, we introduced Ergo Loading System, a semi-automated facility that streamlines the process of loading merchandise for stores. This solves the problem of collapsing and reloading when loading goods into roll containers, and is expected to reduce man-hours and the physical load on workers.



Targeted man-hour reduction rate

40%



Confronting global warming ▶▶▶

Buy Products, Offset Carbon: Cheers to Hokkaido's Forests and Oceans!

Coop Sapporo conducted Cheers to Hokkaido's Forests and Oceans! joint campaign in collaboration with Sapporo Group and other business partners. Launched in 2013, this is the 12th time for this campaign. For every qualifying product purchased, the resulting CO₂ emissions corresponding to the product are offset, and part of the sales proceeds are donated to the Coop Future Forest Fund.



Carbon offset and emission credits purchased in 2024

240 tons of CO₂ / JPY 2,400,000

(Total: 1,895 tons of CO₂ / JPY 26,155,000 / since 2013)

FY2024 People and the Future Activities Report



Contributing to local development through digitization and know-how sharing ▶▶▶

Comprehensive Partnership Agreement with Macnica, Jikeikai, and Coop Sapporo

On April 19, 2024, Coop Sapporo concluded a comprehensive collaboration agreement with Macnica and Jikeikai. Macnica is a company that discovers, proposes, and implements cutting-edge technologies, and Jikeikai practices community-based medical care and welfare while utilizing high technologies. Together, we will contribute to regional development by utilizing technology and sharing know-how.



Stronger Collaboration and Community Development ▶▶▶

Coop House in Higashikawa for Furusato Nozei (Hometown Tax Donation)

In October 2024, Coop Sapporo made a JPY 40 million tax donation to Higashikawa as an effort to strengthen collaboration with the town and develop the community there. As a result, it is expected that Higashikawa will develop an agricultural experience and exchange facility "Coop House" in 2025, and promote agricultural promotion projects such as exchanges with urban consumers using the facility.



Amount Donated

JPY 40,000,000



Reducing CO₂ emissions and protecting Hokkaido's forests ▶▶▶

Declining Plastic Bags Contributes to Forest Creation: Coop Future Forest Project

For every plastic bag declined at Coop Sapporo stores, 0.5 yen will be reserved for the Coop Future Forest Fund and will be widely used for forest creation in Hokkaido. We have agreements with local municipalities to promote forest creation. There are 16 Coop Forests in Hokkaido, and a total of more than 30,000 members have participated in this activity.



Trees planted in FY2024

4,902 trees

(Total: 129,939 trees since 2008)



Hiring Diverse Human Resources ▶▶▶

3-Year Job Offer Guarantee System - Allowing entry even after declining an initial offer

Based on our desire to hire a diverse range of human resources, we have introduced a "3-year job offer guarantee system" that allows university graduates (junior college, vocational college, and graduate school) who receive a job offer at Coop Sapporo to keep their job offers valid for 3 years even if they decline once. It allows students to join us even after they have been employed by another company or organization, studied abroad, or entered graduate school. This system will be applied from the graduates of 2025.



* The photo is for illustrative purposes only.

2024 Fiscal Year
Environmental Activities Report

Environmental Philosophy

Based on our Seven Promises, Coop Sapporo works with all our members and executives to strive for a safe and enriching life, where human rights are respected and the environment is protected. We endeavor to promote the creation of communities that can provide ample welfare and mutual assistance. Coop Sapporo aspires to create a sustainable society where these activities can take root and where every individual in Hokkaido has an opportunity for a brighter future.

Seven Promises

- 1. We promise to provide "safe and reliable food" and "abundant life" to our members by offering dependable products at all times.
- 2. We promise to always value the voices of our members and fulfill their wishes.
- 3. We promise to assist our members in seeking "security of life" through mutual learning and cooperation.
- 4. We promise to conduct our business with integrity, always disclose our financial status, and protect the common assets of our members.
- 5. We promise to contribute to the improvement of the lives of people and the development of industry in Hokkaido in cooperation with other Coops.
- 6. We promise to contribute to the protection of the global environment and the creation of communities with supportive welfare and mutual aid.
- 7. We promise to contribute to the realization of a peaceful, humane, and abundant life.

- We use electricity and fuel resources efficiently to curb global warming.
- We are committed to waste control and reduction.
- We use environmentally-friendly office supplies.
- We develop and promote environmentally-friendly products.
- We create an environmentally-conscious culture in our operations.
- We learn from our member feedback while we raise environmental awareness in our communities.
- We are committed to creating environmentally-friendly local communities

Coop Sapporo's Recycling

The Coop Sapporo Eco-Center collects recyclables from our stores and other offices along with those from our members' homes. In FY2024, we collected 33,451 metric tons of recyclables, equivalent to reducing 21,617 metric tons of CO₂.

Collection Volume at the Eco-Center (Amounts listed in metric tons)

	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	YOY FY2023
Cardboard	16,870	16,617	16,991	17,602	17,598	17,178	16,799	18,344	18,649	18,168	17,349	16,535	95%
Todok catalogs	8,262	8,950	9,948	11,041	12,085	13,788	14,735	14,637	15,573	15,993	14,045	13,294	95%
Newspapers	976	975	983	1,000	954	906	893	704	815	833	686	596	87%
Magazines	—	—	—	—	—	—	—	—	—	—	49	89	182%
Beverage cartons	289	292	280	283	276	272	273	274	282	284	270	262	97%
Foam trays	416	384	411	388	374	374	346	372	351	316	297	276	93%
Plastic inner bags	128	125	117	116	116	122	123	119	119	122	118	115	97%
Plastic bottles	60	58	61	66	47	32	34	42	72	106	160	159	99%
Aluminum cans	44	44	46	58	68	62	55	60	61	74	97	88	91%
Steel cans	30	27	18	24	16	14	12	14	17	12	14	8	57%
Polypropylene bands	41	40	42	44	43	34	32	35	33	30	29	27	93%
Used cooking oil	726	773	813	854	866	878	901	933	911	740	644	640	99%
Secondhand clothes	—	21	671	728	747	838	970	1,184	1,324	1,295	1,185	1,208	102%
Tableware	—	—	—	—	—	—	—	—	—	—	—	154	—
Total	27,841	28,306	30,379	32,203	33,190	34,499	35,172	36,718	38,208	37,972	34,942	33,451	96%

Donating our used clothing sales to Hokkaido UNICEF

We collect used clothing from our Todok member's homes via our trucks' return trips. In FY 2024, we have donated JPY 3,821,112 of the sales to Hokkaido UNICEF. The used clothing is sent to Cambodia for resale or remade into cleaning cloths for industrial use.

Environmental Policy

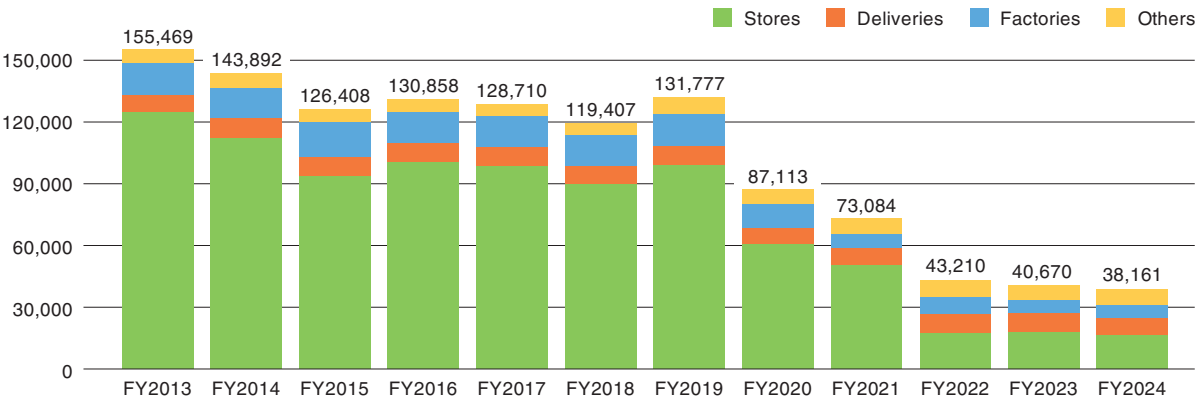
Through our stores, the Todok Delivery Services, Mutual Aid, and other projects, Coop Sapporo will continue to provide dependable products and services that our members can rely on, contributing to fulfilling lives for everyone in Hokkaido, while simultaneously molding a sustainable, earth-friendly society.

- ① We engage in pollution prevention throughout all our businesses as well as taking steps to generate greater value with lesser environmental impact. To that end, we set short and mid-term environmental goals and milestones while reviewing them periodically so as to improve our environmental management system.
- ② We strictly comply with all applicable laws, regulations, agreements, and other requirements that we have agreed upon pertaining to environmental protection.
- ③ We thoroughly disseminate this policy to all colleagues so that each and every person subject to the management system takes responsibility and acts accordingly.
- ④ We disclose this environmental policy to the public while we regularly publicize all of our ongoing environmental efforts.

Environmental Data

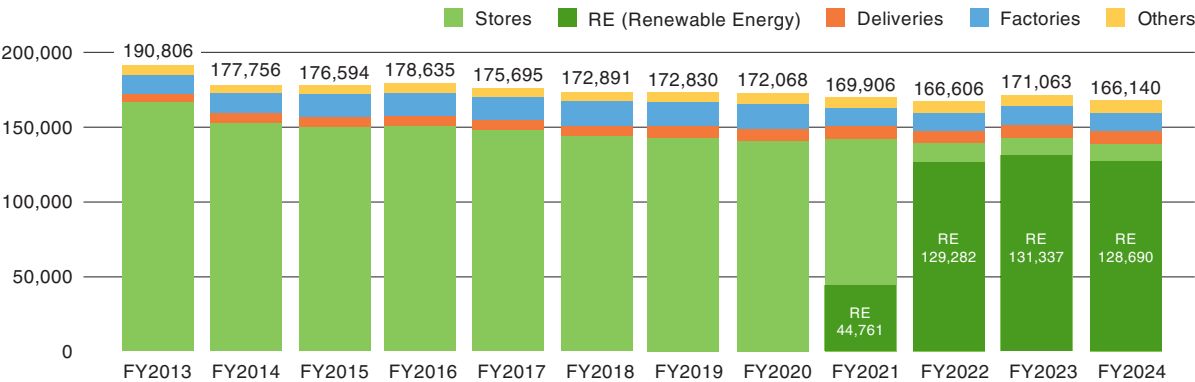
CO₂ Emissions (Amounts listed in metric tons)

Our goal is to reduce emissions by 50%, compared to 2013, by the year 2030. In FY2024 we have lowered our emissions by 75%.



Electricity (Amounts listed in kWh x 1000)

Coop Sapporo registered for RE100 in October 2018, aiming to use 100% renewable energy for electricity consumed in our business operations. Our goal for renewable energy use is 60% by FY 2030 and 100% by FY 2040. Since December 2021, we have been in the process of switching to electricity use derived from renewable energy sources in our stores. As of FY 2024, 77% of our electricity use is from renewable energy sources.



* CO₂ emissions from electricity are calculated using adjusted emission factors. Emission factors for FY2024 have not yet been announced, so FY2023 factors are used in this calculation.

Energy Consumption (Non-electricity Based)

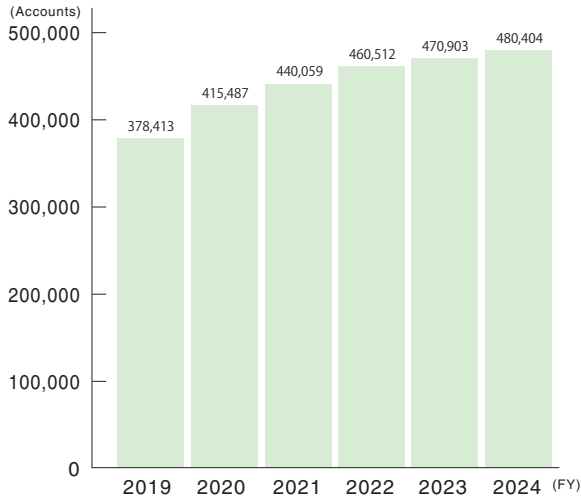
	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	YOY FY2023
Heavy oil (kiloliters)	3,633	3,433	4,033	3,186	2,657	2,292	2,343	2,050	1,242	1,328	1,296	1,224	94%
Kerosene (kiloliters)	1,778	1,725	1,704	1,817	1,808	1,670	1,500	1,407	1,327	1,198	1,110	1,043	94%
City gas (m3 x 1000)	1,006	978	1,154	1,357	1,324	1,285	1,358	1,394	1,484	1,445	1,484	1,410	95%
LPG (m3 x 1000)	485	474	462	491	512	543	604	643	673	676	721	682	95%
Diesel (kiloliters)	1,956	2,097	2,189	2,228	2,216	2,199	2,284	2,409	2,489	2,480	2,528	2,445	97%
Petrol (kiloliters)	142	159	169	235	351	403	1,347	1,575	1,447	1,434	1,484	1,429	96%

From FY2019, the energy consumption for chartered vehicles is also counted.

About Us

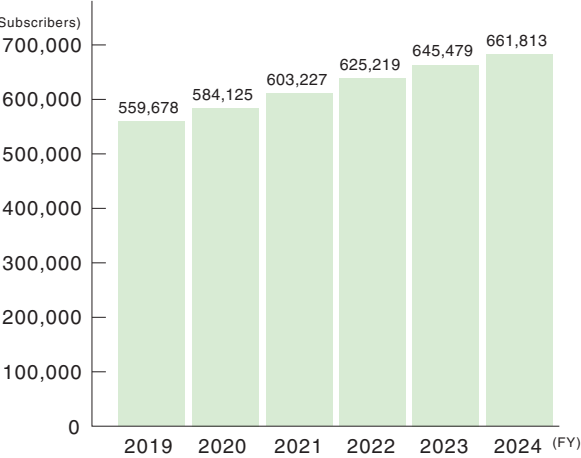
Company Name	Coop Sapporo (Changed from Citizen's Cooperative Coop Sapporo in 2000)
Founding Date	July 18, 1965
Incorporation Date	October 1, 1965
Headquarters	10-1, Hassamu 11-jo 5-chome, Nishi-ku, Sapporo, Hokkaido 063-8501 JAPAN
Board of Directors (full-time)	CEO and President: Hideaki Omi Managing Director: Hitoshi Komatsu Executive Director: Toru Yoneuchi Executive Director: Yuko Suzuki (As of March 2025)
Activity Area	All of Hokkaido

Reference Subscriptions of Todok Delivery Services



Reference Coop Mutual Aid

Subscriptions of Coop's Four Mutual Aids



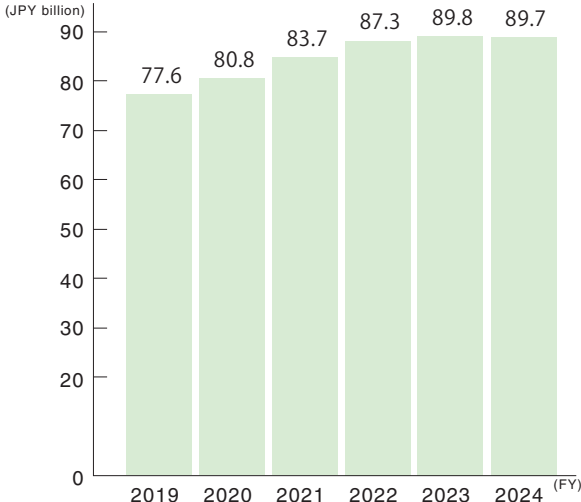
Reference Six-year Summary

Capital by Year

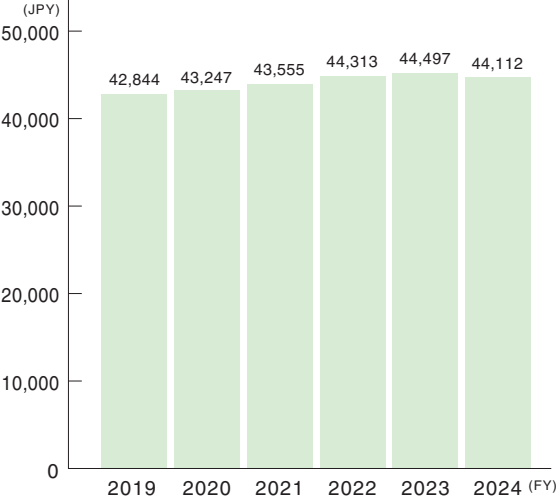
Section FY	Amount (JPY×1000)	YOY increase (JPY×1000)	Growth Rate (%)	
			YOY	FY 2019 Basis
2019	77,599,550	4,695,772	106.4	100.0
2020	80,809,922	3,210,372	104.1	104.1
2021	83,674,043	2,864,121	103.5	107.8
2022	87,309,263	3,635,220	104.3	112.5
2023	89,778,259	2,468,996	102.8	115.7
2024	89,657,058	-121,201	99.9	115.5

* The above amounts include deposits less than JPY1000. As per the Company Article, the capital (based on unit share price of JPY1000) is JPY89,229,891 × 1000.

Capital Balance by FY



Average Capital per Person



Membership Demographics

No. of Members (membership ratio) No. of Households

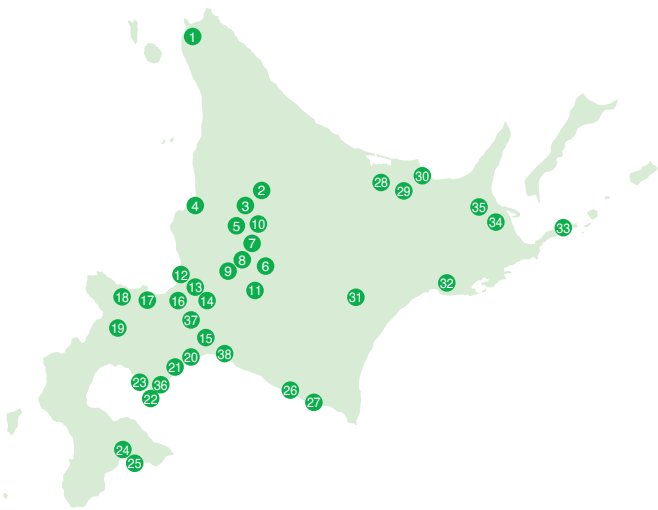
Membership Ratio

2,059,239 (73.29%) members	2,809,828 households
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Members represent the number registered as of March 23, 2025.
Household data is based on the Basic Resident Registry as of January 31, 2024.

Membership Ratio by Municipality

1 Wakkanai	5,963 (34.8%)	17,147
2 Asahikawa	149,617 (84.3%)	177,396
3 Fukagawa	10,961 (105.9%)	10,351
4 Rumoi	11,843 (110.4%)	10,732
5 Takikawa	16,463 (79.0%)	20,838
6 Furano	11,886 (112.1%)	10,602
7 Sunagawa	8,516 (100.1%)	8,505
8 Bibai	12,633 (117.1%)	10,784
9 Iwamizawa	37,263 (91.4%)	40,752
10 Akabira	6,177 (115.3%)	5,356
11 Yubari	4,941 (127.2%)	3,885
12 Ishikari	25,201 (88.0%)	28,623
13 Ebetsu	44,173 (74.0%)	59,678
14 Kitahiroshima	26,738 (94.5%)	28,290
15 Chitose	28,559 (54.5%)	52,371
16 Sapporo	718,607 (65.0%)	1,104,953
17 Otaru	56,749 (93.3%)	60,827
18 Yoichi	9,775 (102.5%)	9,537
19 Kutchan	7,639 (75.9%)	10,058
20 Tomakomai	75,280 (82.7%)	91,032
21 Shiraoi	9,821 (106.2%)	9,251
22 Muroran	30,677 (70.5%)	43,538
23 Date	11,311 (64.5%)	17,524
24 Hokuto	17,900 (80.7%)	22,189
25 Hakodate	119,613 (86.1%)	138,987
26 Shinhidaka	10,544 (92.9%)	11,347
27 Urakawa	9,201 (138.6%)	6,640
28 Engaru	12,072 (123.4%)	9,781
29 Kitami	49,454 (80.1%)	61,727
30 Abashiri	17,512 (97.4%)	17,985
31 Obihiro	53,364 (59.2%)	90,177
32 City of Kushiro	76,988 (83.5%)	92,222
33 Nemuro	9,295 (76.8%)	12,105
34 Betsukai	6,096 (89.4%)	6,815
35 Nakashibetsu	8,431 (73.6%)	11,459
36 Noboribetsu	19,016 (79.3%)	23,993
37 Eniwa	21,037 (59.3%)	35,501
38 Mukawa	4,558 (110.7%)	4,117
Other Municipalities	303,365 (70.1%)	432,753



Membership by FY

Section FY	Membership	YOY increase (membership)	Growth rate (%)	
			YOY increase	FY 2019 Basis
2019	1,811,207	48,526	102.8	100.0
2020	1,868,534	57,327	103.2	103.2
2021	1,921,098	52,564	102.8	106.1
2022	1,968,441	47,343	102.5	108.7
2023	2,017,607	49,166	102.5	111.4
2024	2,059,239	41,632	102.1	113.7

* 1,236 unverified addresses and/or members removed on March 20, 2020.
* 263 unverified addresses and/or members removed on March 20, 2021.
* 155 unverified addresses and/or members removed on March 20, 2022.
* 145 unverified addresses and/or members removed on March 20, 2023.
* 159 unverified addresses and/or members removed on March 20, 2024.
* 305 unverified addresses and/or members removed on March 20, 2025.

Membership Ratio by Wards of Sapporo

Chuo-ku	73,579 (48.2%)	152,768
Kita-ku	106,863 (68.2%)	156,759
Higashi-ku	79,756 (54.5%)	146,473
Shiroishi-ku	91,184 (71.3%)	127,834
Toyohira-ku	81,427 (60.4%)	134,744
Minami-ku	68,771 (93.5%)	73,523
Nishi-ku	78,015 (64.6%)	120,676
Atsubetsu-ku	48,056 (71.8%)	66,967
Teine-ku	53,615 (75.1%)	71,426
Kiyota-ku	37,341 (69.4%)	53,783

About Coop Sapporo

Locations and Business Structures

Administration

Headquarters	1
Regional Headquarters	8 (Sapporo, Obihiro/Hidaka, Kushiro, Kitami, Tomakomai, Muroran, Hakodate, Asahikawa)

Stores

108 stores in 28 cities and 20 towns as of March 21, 2025							
Sapporo	29 stores	Fukagawa	1 store	Shiraoi	1 store	Bihoro	1 store
Ebetsu	2 stores	Sunagawa	1 store	Shinhidaka	1 store	Obihiro	2 stores
Kitahiroshima	2 stores	Takikawa	1 store	Urakawa	2 stores	Muroran	2 stores
Ishikari	1 store	Furano	1 store	Erimo	1 store	Akabira	1 store
Chitose	2 stores	Rumoi	1 store	Samani	1 store	Betsukai	1 store
Otaru	2 stores	Hakodate	8 stores	City of Kushiro	5 stores	Noboribetsu	3 stores
Yoichi	1 store	Hokuto	1 store	Nemuro	1 store	Eniwa	1 store
Kutchan	1 store	Tomakomai	4 stores	Kushiro Town	1 store	Fukushima Town	1 store
Iwamizawa	2 stores	Date	1 store	Nakashibetsu	1 store	Haboro	1 store
Bibai	1 store	Kikonai	1 store	Kitami	3 stores	Shiriuchi	1 store
Yubari	1 store	Makubetsu	1 store	Abashiri	1 store	Taiki	1 store
Asahikawa	6 stores	Mukawa	1 store	Engaru	2 stores	Embetsu	1 store

Coop Todok Delivery Centers

43 Centers and 9 Depots, as of March 20, 2025

Mobile Groceries

97 trucks in 137 cities & towns across Hokkaido

Food Factory

Ebetsu Food Processing Center

Recycling Facility

Eco Center

Funeral Halls

Coop Private Funeral halls: 39
Business partners: 50

Openings in 2024

Store	November 2024	Numanohata store
Delivery Centers	March 2024 October 2024	Kushiro Nishi center Kitahiroshima center

Coop Group

Enecoop	Kaneko
Todok Power	Koudensha
Coop Foods	Sakura Foods
Hokkaido Hamanasu Foods	Coop Feriae
Hokkaido Logi Service	Coop Media
Matehan Engineering	Cradle Kounou
M.G. Construction	Meets Inc.
Taisetsu Water Resources Conservation Center	International Industry Transport (IIT)
Coop Travel	Will-Carry
Duarcanum	Logience Hokkaido
Cooptrading	Derivery
Coop Cooperative Insurance	Oriental Foods
Coop Partners	Agritech Makkari
Chuo Supermarket	Cosmo Japan
Sapporo Eki Tachiuri Shokai	F-CARGO
C's Cooperative Real Estate	

How Coop Sapporo Contributes to SDGs

Comparison of SDGs

Coop Sapporo aims to realize all 17 Sustainable Development Goals by connecting people, food, and the future in various activities every year.

SDG Targets			1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	
			▼	▼	▼	▼	▼	▼	▼	▼	▼	▼	▼	▼	▼	▼	▼	▼	▼	▼
Businesses that Connect People to People	Medical Collaboration Programs: Health Check-ups	P07			●															●
	Elderly Watch Agreements	P11			●								●							●
	High School Scholarship for Single-Parent Families	P20				●						●								
	College Scholarship	P20				●			●											
	Student Loan Repayment Support Program for New Colleagues	P20							●											
	Day-Trip Volunteer Tour	P21				●							●							
	Komaruto Coop	P21			●								●							
	Marugen Exercise Classes for Seniors	P21			●															
	Coop Family Funeral Service	P21			●															
	Fundraising for the 2024 Noto Disasters Relief	P22											●							●
	On-site Support in the Noto Peninsula Earthquake	P22											●							●
	Todok Food Bank	P22		●											●					
	Todok Food Caravan	P22		●		●														
	Disability Employment Rate Exceeds 8%	P23								●			●							
	Dementia-Friendly Stores	P23			●									●						
Numanohata Store Opens	P23												●	●	●					
Businesses that Connect People and Food	Mobile Grocery Kakeru	P10			●								●							●
	School Lunch	P12		●	●	●														
	Taberu Taisetsu Festival 2024	P24				●								●						●
	Hokkaido Dosanko Plaza Opens in our stores	P24							●					●						
	HATAKE Restaurant	P24		●										●						
	12th Coop Sapporo Agricultural Awards	P25		●										●						
	Todok Delivery Services	P25												●						
	Dinner Delivery Service	P25		●	●									●						
	High School Student Challenge Gourmet Contest	P26				●				●					●					
	Animadore Project (Farm to table class)	P26				●									●					
	Lunch for Children's Halls	P26		●		●														
	Ready Meal Campaign	P27													●					
	Private Brand Naruhodo Product Series	P27													●					
	Hokkaido Corn Ice Cream Released	P27													●					
	Sakura ICE CREAMERY Opens	P27													●					
Businesses that Connect People and the Future	Operation Ocean Clean-Up!	P28											●				●	●		
	Operation Clean Up the City!	P28											●				●	●		
	Partnership with Hokkaido Forest & Greenery Association	P28														●		●		
	Partnership with Toma Town on Renewable Energy Utilization	P28								●						●				
	Eco Center Launches Tableware Recycling	P29				●									●					
	Tomakomai & Enecoop Begin Solar Power Generation Project	P29								●						●				
	Tododen AI Service Starts, Visualizing Electricity Usage	P29								●						●				
	Ehon-ga-Todok and Ehon Wakuwaku Caravan	P30				●														
	Comprehensive Partnership with Reliable Group	P30				●														
	Coop's After-School Care: Todok Kids Club	P30				●														
	Everyone's Read-Aloud Picture Book Award	P31				●														
	School Backpack Cover Donation	P31				●														
	Todok Station	P31												●						
	Introducing Ergo Loading System	P32									●									
	SDGs Study Group	P32																		●
	Buy Products, Offset Carbon	P32														●		●		
	Let's Protect Kiritappu's Nature!	P32																●		●
	Coop Future Forest Project	P33													●	●		●		
Comprehensive Partnership with Macnica and Jikeikai	P33																		●	
3-Year Job Offer Guarantee System	P33									●										
Coop House in Higashikawa for Furusato Nozei	P33																		●	